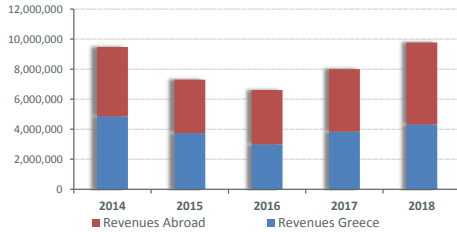


COMPANY PROFILE

Hellenic Petroleum is one of the most important energy Groups in Southeastern Europe and is involved in a wide range of activities, such as:

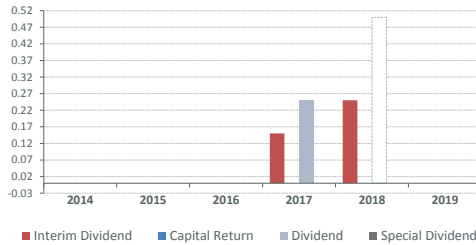
- Supply, Refining and Trading of Oil products, both within Greece and abroad
- Fuels Oil Marketing, both within Greece and abroad
- Petrochemicals/Chemicals Production and Trading
- Oil & Gas Exploration and Production
- Power Generation & Trading
- Supply, Transportation and Trading of Natural Gas

REVENUE ANALYSIS (in € 000)



Revenues from abroad represented the 55.84% of the group's annual turnover in 2018.

DIVIDEND POLICY & CAPITAL RETURN (in €)



* The Annual General Meeting of Shareholders

on June 7th 2019 decided dividend distribution for FY 2018.
(Ex-dividend date: July 1st 2019)

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2018 - 30/04/2019)

Symbol:	ELPE
Athex Market:	MAIN MARKET
Listing in Athex:	June 30, 1998
Sector Classification:	Oil & Gas
Subsector Classification:	Integrated Oil & Gas
Market Cap (Mil. €): (30 April 2019)	2,521,490
Shares Outstanding (number): (30 April 2019)	305,635,185
Average Spread (%):	0.28
Market Liquidity (%):	4.59%
Average Trading volume (no of shares):	645,965.9
Total Value of transactions (€):	21,067,750
Days to trade (1% of outstanding amount):	12.2
Free Float (30 April 2019):	19.05%
Turnover Velocity (F.F. Weighted):	58.48%
Historic Volatility	
(annualised %)	30 days 60 days 90 days
	25.12% 29.10% 45.25%

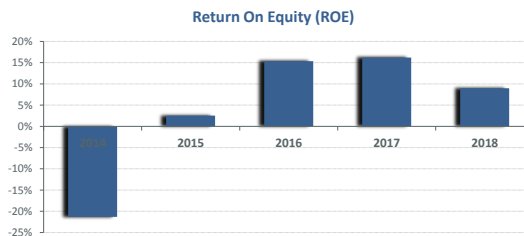
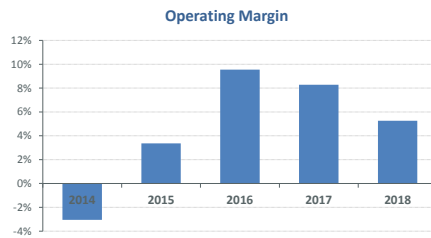
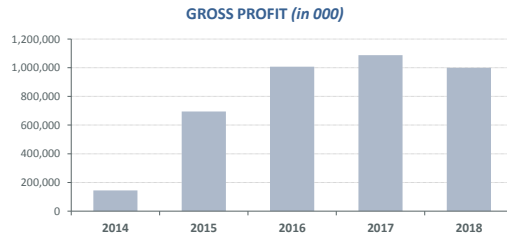
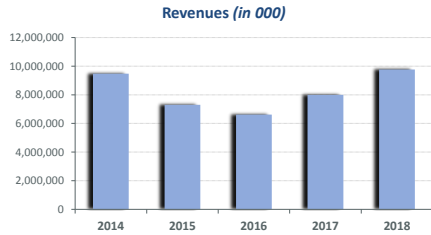
GROUP STRUCTURE

COMPANY NAME	ACTIVITY	COUNTRY OF REGISTRATION	EFFECTIVE PARTICIPATION PERCENTAGE
HELLENIC FUELS AND LUBRICANTS INDUSTRIAL AND COMMERCIAL S.A	Marketing	GREECE	100,00%
EKOTA KO S.A.	Marketing	GREECE	49,00%
EKO KALYPSO M.E.P.E.	Marketing	GREECE	100,00%
EKO ATHINA MARITIME COMPANY	Vessel owning / Marketing	GREECE	100,00%
EKO ARTEMIS MARITIME COMPANY	Vessel owning / Marketing	GREECE	100,00%
EKO DIMITRA MARITIME COMPANY	Vessel owning / Marketing	GREECE	100,00%
EKO IRA MARITIME COMPANY	Vessel owning / Marketing	GREECE	100,00%
EKO AFRODITI MARITIME COMPANY	Vessel owning / Marketing	GREECE	100,00%
EKO BULGARIA EAD	Marketing	BULGARIA	100,00%
EKO SERBIA AD	Marketing	SERBIA	100,00%
HELLENIC PETROLEUM INTERNATIONAL S.A.	Holding	AUSTRIA	100,00%
HELLENIC PETROLEUM CYPRUS LTD	Marketing	U.K	100,00%
R.A.M. OIL Cyprus LTD	Marketing	CYPRUS	100,00%
YUGEN LTD	Marketing	CYPRUS	100,00%
HELLENIC PETROLEUM BULGARIA (HOLDINGS) LTD	Holding	CYPRUS	100,00%
HELLENIC PETROLEUM SERBIA (HOLDINGS) LTD	Holding	CYPRUS	100,00%
JUGOPETROL AD	Marketing	MONTENEGRO	54,35%
GLOBAL ALBANIA S.A	Marketing	ALBANIA	99,96%
ELPET BALKANIKI S.A.	Holding	GREECE	100,00%
VARDA S.A	Pipeline	GREECE	80,00%
OKTA CRUDE OIL REFINERY A.D	Refining	FYROM	81,51%
ASPROFOS S.A	Engineering	GREECE	100,00%
DIAXON S.A.	Petrochemicals	GREECE	100,00%
POSEIDON MARITIME COMPANY	Vessel owning / Petrochemicals	GREECE	100,00%
APOLLON MARITIME COMPANY	Vessel owning / Refining	GREECE	100,00%
HELLENIC PETROLEUM FINANCE PLC	Treasury services	U.K	100,00%
HELLENIC PETROLEUM CONSULTING	Consulting services	GREECE	100,00%
HELLENIC PETROLEUM R.E.S.S.A.	Energy	GREECE	100,00%
HELPE-LARCO ENERGIAKI SERVION S.A.	Energy	GREECE	51,00%
HELPE-LARCO ENERGIAKI KOKKINO S.A.	Energy	GREECE	51,00%
ENERGIAKI PYLOY METHONIS S.A.	Energy	GREECE	100,00%
ATEN ENERGY S.A.	Energy	GREECE	100,00%
HELPE E&P HOLDINGS S.A	E&P of hydrocarbons	GREECE	100,00%
HELPE ARTA PREVEZA SA	E&P of hydrocarbons	GREECE	100,00%
HELPE NW PELOPONISSOS SA	E&P of hydrocarbons	GREECE	100,00%
HELPE WEST KERKYRA SA	E&P of hydrocarbons	GREECE	100,00%
HELPE SEA OF THRACE SA	E&P of hydrocarbons	GREECE	100,00%
HELPE PATRAIKOS S.A.	E&P of hydrocarbons	GREECE	100,00%
HELPE UPSTREAM S.A	E&P of hydrocarbons	GREECE	100,00%
SUPERLUBE LTD	Lubricants	CYPRUS	100,00%
ELPEDISON B.V.	Power Generation	NETHERLANDS	50,00%
SAFCO S.A.	Airplane Fuelling	GREECE	33,33%
DEPA S.A.	Natural Gas	GREECE	35,00%
E.A.K.A.A S.A.	Pipeline	GREECE	50,00%
HELPE THRAKI S.A	Pipeline	GREECE	25,00%
DMEP HOLDCO LTD	Trade of crude/products	U.K	48,00%

COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (Consolidated) (in 000)

	2014	2015	2016	2017	2018
Revenues	9,478,444	7,302,939	6,613,253	7,994,690	9,769,155
Gross Profit	144,836	694,582	1,007,128	1,087,492	999,386
EBIT	-288,912	245,244	631,771	661,783	514,212
EBITDA	-87,078	442,023	839,845	851,059	711,395
Profit before tax	-484,895	38,964	465,671	519,785	368,930
Profit after tax	-368,590	45,027	328,735	383,923	214,712
Total Equity	1,728,546	1,790,270	2,141,635	2,371,574	2,394,731
E.P.S.	-1.200	0.15	1.08	1.25	0.69
ROE	-21.32%	2.52%	15.35%	16.19%	8.97%



MAJOR SHAREHOLDERS (>5%)

Name	%
HELLENIC REPUBLIC ASSET DEVELOPMENT FUND S.A.	35.48%
POIH INVESTMENTS LTD	45.47%
Total	80.95%

BOARD OF DIRECTORS

Name	Qualification
TSOTSOROS EYSTATIOS	PRESIDENT/CEO/EXECUTIVE MEMBER
PANTALAKIS TEODOROS	INDEPENDENT NON EXECUTIVE MEMBER
PANTELIAS SPYRIDON	INDEPENDENT NON EXECUTIVE MEMBER
PAPAGIANNOPOYLOS KONSTANTINOS	INDEPENDENT NON EXECUTIVE MEMBER
PAPAKONSTANTINOY GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER
SIAMISIIS ANDREAS	DEPUTY MANAGING DIRECTOR/EXECUTIVE MEMBER
ALEXOPOULOS GEORGIOS	EXECUTIVE MEMBER
BARDAS TEODOROS-AXILLEAS	NON EXECUTIVE MEMBER
GRIGORIOU GEORGIOS	NON EXECUTIVE MEMBER
KONTOFAKAS N. DIMITRIOS	NON EXECUTIVE MEMBER
KOUNELIS VASSILEIOS	NON EXECUTIVE MEMBER
TSITSIKAS CHRISTOS	NON EXECUTIVE MEMBER
KOTSONOPOULOS LOUDBIKOS	NON EXECUTIVE MEMBER

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