



Website:	http://www.elton.gr
Bloomberg code:	ELTON:GA
Reuters code:	ELNr.AT
ISIN code:	GRS397003005

COMPANY PROFILE

ELTON CHEMICAS S.A, has been established in 1981 by converting the pre-existing company ELTON INDUSTRIAL CHEMICALS LTD. Initially, the company engages in the trading of chemical raw materials for the production of medicine and cosmetics. Main activity of the company is the import, export, representation and marketing of chemicals and other specialty products, which serve mainly as raw materials in various industries.

EXPORTS

The Company's exports for 2017 representing 37.56% of the total sales of the Company.

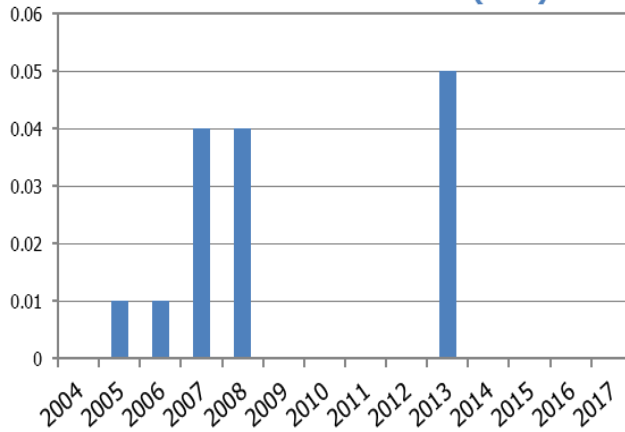
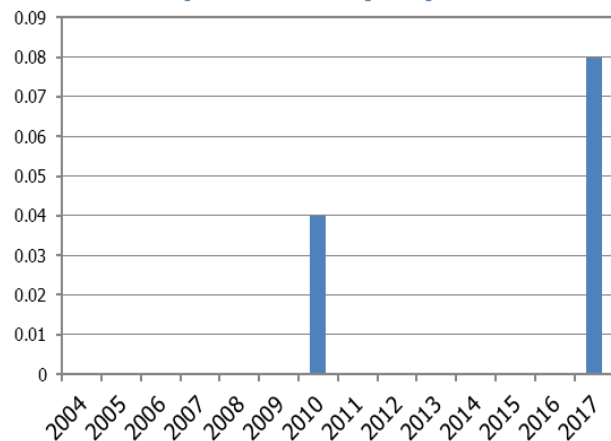
OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)			
Symbol:	ELTON		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	42.2		
Shares Outstanding (number): (30 April 2018)	26,730,187		
Average Spread (%):	1.88%		
Market Liquidity (%):	1.881%		
Average Trading volume (no of shares):	6,791.9		
Total Value of transactions (€):	2,350,341		
Days to trade (1% of outstanding amount):	39.3		
Free Float (30 April 2018):	29.6%		
Turnover Velocity (F.F. Weighted):	20.3%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	20.26%	27.23%	25.88%

GROUP STRUCTURE

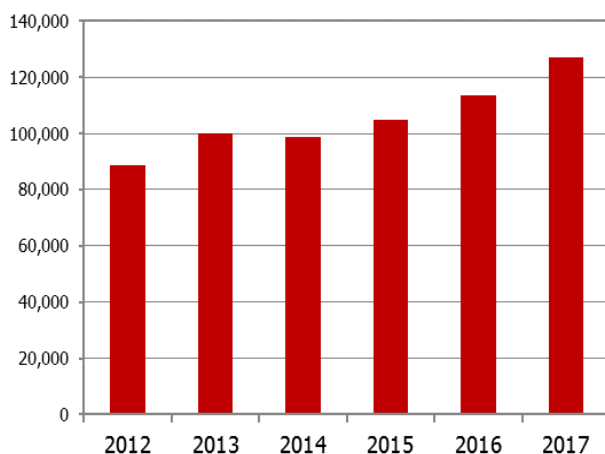
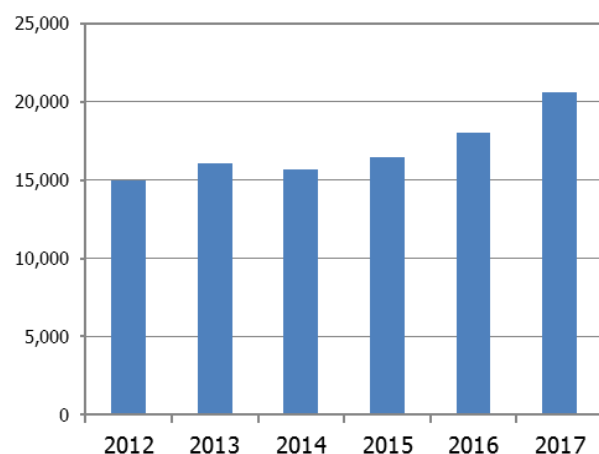
ELTON S.A.

ELTON CORPORATION ROMANIA SA	100%
ELTON CORPORATION EOOD	100%
ELTON CORPORATION DOO BELGRAD	100%
ELTON PLS	70%
ELTON CORPORATION LLC	100%
ELTON MARMARA KIMYA SANAYI VE TICARET A.S.	70%

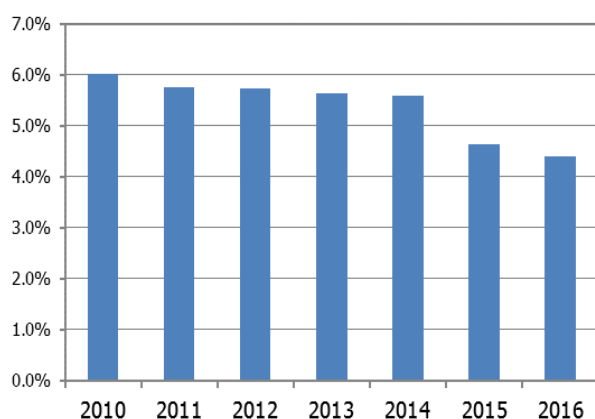
DIVIDEND POLICY-DPS (in €)**Capital Return (in €)**

COMPANY'S PERFORMANCE

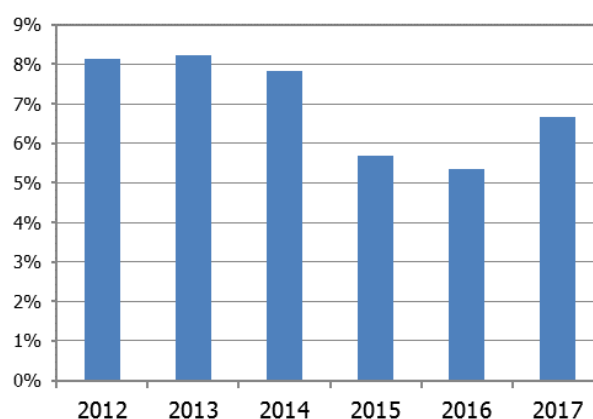
FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	88,684	100,036	98,782	104,816	113,521	126,923
Gross profit	14,975	16,033	15,687	16,471	18,023	20,626
EBIT	5,077	5,634	5,520	4,865	4,991	5,862
EBITDA	6,054	6,502	6,299	5,724	5,886	6,743
Earnings before tax	4,024	4,693	4,641	3,617	3,605	4,594
Earnings after tax	3,186	3,501	3,493	2,698	2,645	3,357
E.P.S.	0.12	0.13	0.13	0.10	0.10	0.12
Total equity	39,132	42,554	44,547	47,441	49,587	50,395
ROE	8.14%	8.23%	7.84%	5.69%	5.33%	6.66%
Debt Ratio	2.33	2.06	2.35	2.75	2.51	2.80

Revenues (in € 000)**Gross profit (in € 000)**

Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)

Name	%
PAPATHANASIOU D. NESTORAS	35.27%
PAPATHANASIOU ELENI	17.60%
PAPATHANASIOU PANAGIOTA	10.38%
PAPATHANASIOU N. ALKISTI	7.13%
Total	70.38%

BOARD OF DIRECTORS

Name	Qualification
PAPATHANASIOU D. NESTORAS	PRESIDENT/CEO/EXECUTIVE MEMBER
PAPATHANASIOU N. ALKISTI	EXECUTIVE MEMBER
ANDREOU I. KETI	EXECUTIVE MEMBER
PAPATHANASIOU N. ELEKTRA	NON EXECUTIVE MEMBER
CHATZIS G. MICHAEL	INDEPENDENT NON EXECUTIVE MEMBER
POULIS K. CHRISTOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Nestor Dimitris Papathanasiou is President and Director Manager. Founder of the company. Born in 1941. Graduate of the Chemistry University of Athens, holder of the two years' postgraduate in the Economy University of Business Administration and business.(A.S.O.E.E.). He has many years of professional experience in the area of production, sales and marketing, working experience in the selling of chemicals products since 1978.

Ms. Alkistis Nestor Papathanasiou is Executive member. Born in 1969. Graduate of the Chemistry University of Thessaloniki.

Ms. Electra Nestor Papathanasiou is Non Executive member. Born in 1975. Graduate of the English college with many years of professional experience in Logistics and customer's service.

Ms. Kaiti Ioanni Andreou is Executive member. Sales manager at the department of Colors, Adhesive, Building. Born in 1967. Graduate of the Chemistry University of Athens.

Mr. Michalis Georgios Chatzis is Independent – Non Executive member. Born in 1952. Chemical engineer with Post graduate studies (M.S.C.) in operations research – Aston University of Birmingham, American Purchasing & Inventory control society Certificate. He has many years of professional experience as a director of Logistics, Property manager and operations manager of major Greek and multinational companies.

Mr. Christos Constantinos Poulis is Independent – Non Executive member. Born in 1948. Graduate of Panteion University. Director of human resources on a large multinational company and member of its Board of Directors for 25 years.

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