

IR RELEASE HY 2012

Europe Greece
Basic Resources - Steel



Company Description

SIDENOR Group of companies is active in the production, manufacture and distribution of steel products and in specific in the mini mills area, in the pipe manufacturing area and in the downstream operations area as well as in the sale & distribution of the products. SIDENOR Group is the steel production and trading branch of VIOHALCO Group.

SIDENOR vs ATHEX

Price (€) 28/8/2012	0,55
# of shares	96.243.908
Capitalization	52,9
% change since 31/12/2011	-46,1%
52 wks high	2,33
52 wks low	0,40
REUTERS	SID.AT
BLOOMBERG	SIDE GA

Investment Highlights

- Leading Steel Producer in Greece and SE Europe
- Strong Position and Expanding Balkan Business via large investments and expansion of sales network
- Fast Growing Pipes Business through CPW
- High Quality Low Cost Assets
- Highly Attractive Product Portfolio

HY 2012 Results

Consolidated financial results

The significant downturn and the deteriorating conditions in Greece during the second quarter of the year resulted in the SIDENOR Group's turnover to mark in the first half of 2012, a decrease of 7.6%, standing at 574.8 mil. euro compared to 621.9 mil. euro in the first half of 2011. A similar course also followed Group's profitability with consolidated EBITDA standing at 14.7 mil. euro compared to 23.9 mil. euro in the respective period last year. Net consolidated results after taxes and minority rights stood at losses of 34.5 mil. euro (or losses of 0.3585 euro per share) compared to losses of 18.0 mil. euro (or losses of 0.1870 euro per share) in H1 2011.

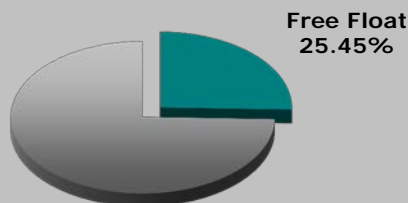
€ M	6M 2012	6M 2011	Δ (%)
Sales	574,8	621,9	-7,6%
Gross Profit	47,8	49,2	-2,9%
EBITDA	14,7	23,9	-38,5%
EBIT	-17,8	-8,7	
EBT	-38,5	-22,7	
EATAM	-34,5	-18,0	
Margins			
Gross profit	8,3%	7,9%	
EBITDA	2,6%	3,8%	

It is worth noting the significant decrease in the company's debt by 34.4 mil. euro, as a result of the significant improvement in operating cash flows.

The continued decline of the construction activity in the domestic market and the significant increase in borrowing costs, in combination with the extremely adverse weather conditions during the winter in the Balkans and central Europe had negative impact on the consolidated financial results, having as a result, the expansion of the Group's activities abroad and the development of new higher added value products to partially offset the negative results.

The Group's management closely monitors the constantly changing economic environment, in order to adapt its strategy, the main pillars of which relate to the penetration in new developing markets and the expansion of the sales network, the development of new products, the further optimization of the operating cost of the production facilities, as well as the further decrease of the needs for working capital.

Shareholders Structure



VIOHALCO
74.55%

Key Figures & Ratios

		2009	2010	2011
EPS - basic	€	-0,742	-0,239	-0,508
DPS	€	0,00	0,00	0,00
debt/equity	x	1,09	1,26	1,60

Consolidated Financial Results

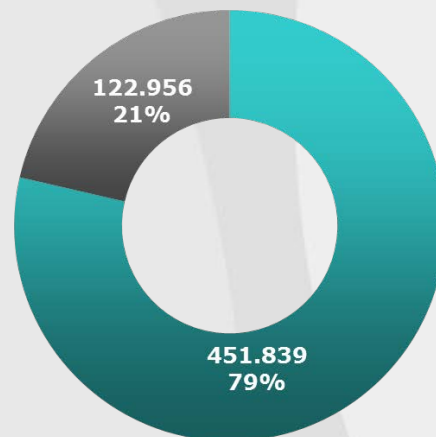
(M€)	6M 2010	6M 2011	6M 2012
Sales	473	622	575
Cost of Goods Sold	-412	-573	-527
Gross Profit	61	49	48
Selling and Administrative expenses	-48	-56	-59
EBITDA	41	24	15
Depreciation	-31	-33	-32
EBIT	10	-9	-18
Net Financial & Investment Results	-9	-14	-21
EBT	2	-23	-38
Taxation	0	1	-1
Minorities	2	-4	-5
EAT & Minorities	0	-18	-35
Profit Margin Analysis %			
Gross Profit	12,8%	7,9%	8,3%
Selling and Administrative expenses	10,1%	9,0%	10,2%
EBITDA	8,6%	3,8%	2,6%

Consolidated Statement of Financial Position

(M€)	2010	2011	HY 2012
ASSETS			
Non current assets	809	777	757
Inventories	277	336	299
Trade & other receivables	195	236	192
Other Current Assets	79	56	59
TOTAL ASSETS	1.360	1.405	1.307
CAPITAL AND LIABILITIES			
Long-term bank loans	186	175	108
Other long-term liabilities	82	82	80
Short-term bank liabilities	313	419	451
Other short-term liabilities	179	189	165
Total liabilities	760	865	804
Total Shareholders Equity	493	442	409
Minority interest	108	98	94
Total Equity	600	540	503
TOTAL CAPITAL AND LIABILITIES	1.360	1.405	1.307

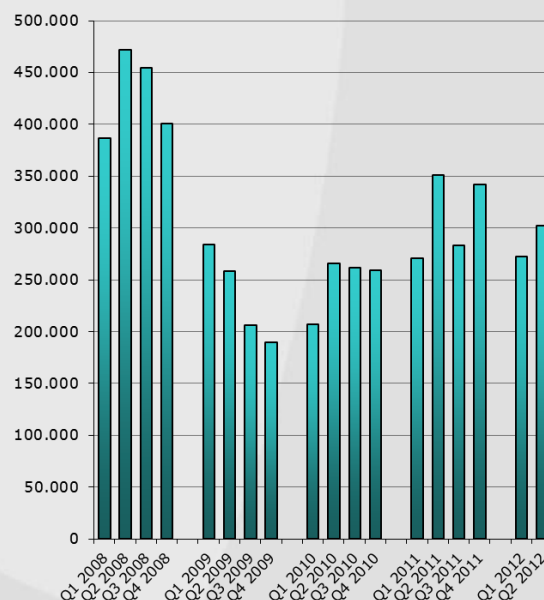
Sales Breakdown per Product
(000. €)

HY 2012



■ Steel ■ Pipe- Works

Quarterly Sales (mil. €)

Additional information concerning the Financial Statements under I.F.R.S. can be found in the company's website: www.sidenor.gr

This presentation may contain forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Group. They are not historical facts, nor are they guarantees of future performance. Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Further details of potential risks and uncertainties affecting SIDENOR S.A are described in the SIDENOR S.A filings with the Athens Stock Exchange. These forward-looking statements speak only as of the date of this presentation.