

Europe Greece

Basic Resources – Aluminium

# IR RELEASE H1 2014

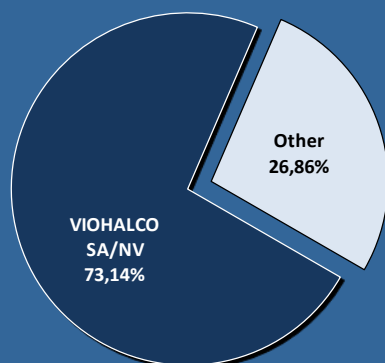
## The Group

The ELVAL Group is the aluminium processing and trading division of VIOHALCO. The ELVAL Group's extensive manufacturing base includes 12 production plants in Greece, Bulgaria and the United Kingdom and manufactures a number of different aluminium products that meet the needs of the food industry, shipbuilding, automotive, construction and printing industries.

## Share Data

Price (€)	1.65 (27/8/2014)
# of shares	124,060,815
Capitalization (mil.€)	205
% change 31/12/13	-13.6%
52 wks high (€)	2.13
52 wks low (€)	1.61
Reuters	VAL.AT
Bloomberg	ELBA:GA

## Shareholders Structure



## Investment Highlights

- ❖ Medium size – flexible independent supplier
- ❖ Production capability for wide coils and long slabs resulting to low production cost
- ❖ Upgraded / state-of-the-art key equipment – Emphasis on R&D. Quality compatible with the highest market standards
- ❖ Significant presence with growth potential in the Litho business
- ❖ Extensive distribution network
- ❖ Strategic alliance with UACJ Corp.

## Results

(M€)	H1 2014	H1 2013	CHANGE (%)
<b>SALES</b>	511.4	524.2	-2.4%
<b>GROSS PROFIT</b>	39.6	44.1	-10.2%
<b>EBITDA</b>	34.7	45.1	-23.1%
<b>EBIT</b>	12.0	21.0	-42.9%
<b>EBT</b>	5.4	14.7	-63.3%
<b>EATAM</b>	4.4	-2.9	-

The consolidated turnover amounted to €511.4 million decreased by 2.4%, gross profit amounted to €39.6 million compared to €44.1 million in the first half of 2013 while the consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) fell by 23% at €34.7 million. Profits before taxes fell to €5.4 million compared to €14.7 million and finally profits after taxes and non-controlling interest amounted to €4.4 million compared to losses of €2.9 million in the respective half of 2013 (earnings per share equal to €0.036 compared to losses of €0.024 per share).

- More specifically, the rolling sector shows earnings before interest, taxes, depreciation and amortization (EBITDA) of 40.8 million euro, decreased by 5.2%. In spite of the increased sales volume (amounting to 168 thousand tonnes), the prices were at lower levels and caused the delay in results. In the extrusion sector, in the first semester of 2014, the Greek market's decreasing trend with respect to sales continued, resulting in a drop of approximately 16% in respective sales, compared to the same period last year; however, overall there was a marginal increase of approximately 1%, as a result of the export-oriented policy and the development of new products and markets. The sector record losses before interest, taxes, depreciation and amortization (EBITDA) of 9.2 million euro, burdened with extraordinary provisions amounting to 8.5 million euro.
- The Group's other activities contributed to earnings before interest, taxes, depreciation and amortization (EBITDA) approximately 3 million euro.
- The working capital remains stable and the Group reported positive operating cash flow of 27.5 million euro. The Group's investment expenses amounted to 28.6 million euro, which mainly concerned the ongoing investment programmes of BRIDGNORTH ALUMINIUM Ltd and the parent company.

## Consolidated Financial Results

(000 €)	H1 2012	H1 2013	H1 2014
Sales	526,854	524,185	511,369
Cost of Sales	-487,354	-480,108	-471,727
<b>Gross Profit</b>	<b>39,500</b>	<b>44,076</b>	<b>39,642</b>
Other operating income / (expenses) net	3,909	3,278	2,239
Selling Expenses	-14,121	-13,277	-16,724
Administrative Expenses	-12,393	-13,031	-13,171
<b>EBITDA</b>	<b>40,668</b>	<b>45,058</b>	<b>34,659</b>
Depreciation and amortization	-23,773	-24,011	-22,673
<b>EBIT</b>	<b>16,895</b>	<b>21,047</b>	<b>11,986</b>
Financial Expenses - net	-5,731	-6,262	-6,217
Dividend income	32	0	2
Share of profit/(loss) from equity accounted investees	560	-87	-381
<b>EBT</b>	<b>11,756</b>	<b>14,698</b>	<b>5,390</b>
Tax	-625	-18,039	-3,218
Non-controlling interests	214	-414	-2,246
<b>EAT &amp; Non-controlling interests</b>	<b>10,916</b>	<b>-2,927</b>	<b>4,418</b>

## Margin Analysis %

Gross Profit	7.5%	8.4%	7.8%
EBITDA	7.7%	8.6%	6.8%
EBIT	3.2%	4.0%	2.3%
EBT	2.2%	2.8%	1.1%
EAT & Non-controlling interests	2.1%	-0.6%	0.9%

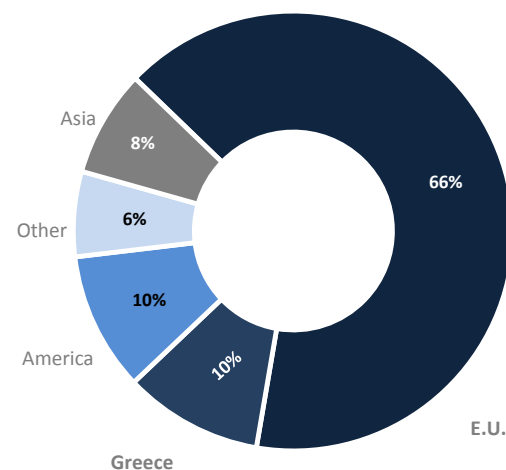
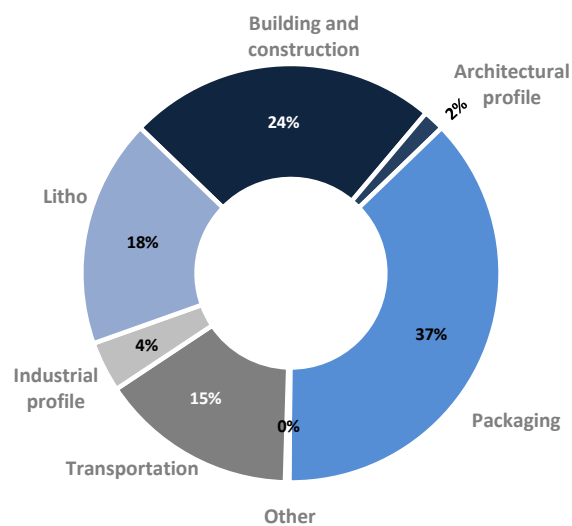
## Period / Period %

Turnover	-4.8%	-0.5%	-2.4%
Gross Profit	-24.8%	11.6%	-10.1%
EBITDA	-19.2%	10.8%	-23.1%
EBIT	-34.7%	24.6%	-43.0%
EBT	-45.3%	25.0%	-63.3%
EAT & Non-controlling interests	-33.5%	-126.8%	250.9%

## Consolidated Balance Sheet

(in 000. €)	FY 2012	FY 2013	H1 2014
<b>ASSETS</b>			
Non-Current Assets	502,160	512,270	522,565
Inventories	283,926	283,887	268,693
Trade Receivables	151,733	144,583	158,620
Cash and cash equivalent	39,900	40,964	37,298
Other Assets	53,519	45,529	59,308
<b>TOTAL ASSETS</b>	<b>1,031,238</b>	<b>1,027,233</b>	<b>1,046,484</b>
<b>EQUITY &amp; LIABILITIES</b>			
Share Capital	37,230	37,230	37,230
Other Equity	519,055	519,579	518,473
Non-controlling interests	35,178	29,490	28,494
<b>Total Equity</b>	<b>591,463</b>	<b>586,299</b>	<b>584,197</b>
<b>Long - Term Liabilities</b>			
Loans	74,063	175,926	181,697
Other long-term liabilities	80,244	92,547	88,840
<b>Total Long-term Liabilities</b>	<b>154,307</b>	<b>268,473</b>	<b>270,537</b>
<b>Short-term Liabilities</b>			
Short-term borrowings	175,567	72,847	71,454
Other Liabilities	109,901	99,614	120,296
<b>Total Short-term Liabilities</b>	<b>285,468</b>	<b>172,461</b>	<b>191,750</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>1,031,238</b>	<b>1,027,233</b>	<b>1,046,484</b>

## Sales Breakdown H1 2014 (k tn)



## Consolidated Cash Flows

(000. €)	H1 2012	H1 2013	H1 2014
<b>Cash flows</b>			
From operating activities	4,337	9,006	27,518
From investing activities	-21,958	-35,176	-25,668
From financing activities	-7,435	8,418	-5,886
<b>Total</b>	<b>-25,056</b>	<b>-17,752</b>	<b>-4,036</b>