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Thursday, 12 November 2015

PRESS RELEASE

Eurobank Ergasias S.A. (“Eurobank”) announces it has received (i) subscription commitments from certain institutional investors for a total amount of approximately €353 million, which certain of the institutional investors have the option to increase up to a total amount of €584 million, as well as (ii) notification from the EBRD that its board of directors has approved an investment in Eurobank for an amount up to €80 million, subject to conditions, in relation to its proposed share capital increase to raise up to €2,122 million (the “SCI”)

Preliminary results of Eurobank’s voluntary liability management exercise (“LME”) and commencement of book-building in institutional offering

Eurobank has entered into separate investor subscription commitment agreements with Brookfield Capital Partners Limited (“Brookfield”), Fairfax Financial Holdings Limited (“Fairfax”), investment funds managed by Highfields Capital Management LP and WLR Recovery Fund V, L.P. and/or other investment vehicles managed by WL Ross & Co. LLC (“WL Ross”) (the “Investors” and each, an “Investor”), pursuant to which each Investor has severally committed, subject to certain conditions, to subscribe for newly issued ordinary shares (the “Offered Shares” and each, an “Offered Share”) of Eurobank in the context of its proposed SCI. The SCI is being carried out through a private placement to qualified investors, eligible institutional investors and other eligible investors pursuant to a book-building process (the “Institutional Offering”), as more specifically set out in the announcement of Eurobank’s Board of Directors of 4 November 2015. The terms of these investor subscription commitment agreements have been approved by the Hellenic Financial Stability Fund (“HFSF”).

The aggregate commitments of all Investors pursuant to the subscription commitment agreements amount to approximately €353 million, representing approximately 17% of the maximum amount of €2,122 million that Eurobank is seeking to raise pursuant to the SCI, which is equal to the capital shortfall under the adverse scenario as determined in the stress test component of the comprehensive assessment conducted by the European Central Bank in the framework of the Single Supervisory Mechanism (the “SSM”). Certain of the Investors have an option, exercisable in the Investor’s sole discretion, to upsize their respective commitment amount with guaranteed allocation, which entitles such Investors in the aggregate to subscribe for Offered Shares up to a maximum additional amount of approximately €231 million, adding up to a total potential subscription of €584 million (excluding the potential investment from EBRD), representing approximately 28% of the maximum SCI size of €2,122 million.

The price at which the Investors will subscribe for Offered Shares will be the price per Offered Share determined in the Institutional Offering (the "Offer Price"). The Offer Price will be subject to the acceptance of the General Council of the HFSF in accordance with Greek Law 3864/2010.

The commitment of each Investor to subscribe for Offered Shares is subject to the Offer Price not exceeding €0.04 per Offered Share (prior to the adjustment of the number and nominal value of Eurobank's existing ordinary shares pursuant to its proposed reverse share split). If the Offer Price is greater than €0.04 per Offered Share, as adjusted to give effect to the proposed reverse share split, such Investor will have the option, at such Investor's sole discretion, to subscribe for less than its respective commitment amount or not subscribe at all.

The commitment of each Investor is subject to obtaining all necessary regulatory approvals and consents, where required, and is conditional upon the closing of the Institutional Offering and certain other conditions. In particular, the commitment of each Investor is also conditional upon Eurobank having raised from private sources an amount of ordinary share capital that is, taken together with any capital enhancement achieved through the LME announced on 29 October 2015, at least equal to €2,122 million, less any amounts covered through other capital enhancement actions included in Eurobank's capital plan approved by the SSM.

Following successful completion of the SCI, it is expected that Brookfield, Fairfax and WL Ross will maintain their respective representation on Eurobank's Board of Directors at existing levels.

In addition to the Investors named above, Eurobank has also received confirmation from the EBRD that its board of directors has approved an investment in Eurobank for an amount up to €80 million, subject to conditions.

The offer period of Eurobank's previously announced LME closed at 5:00 pm (CET) on 11 November 2015. Based on an indicative estimate, Eurobank's capital shortfall under the above adverse scenario would be reduced by approximately €720 million if all LME tenders were to be accepted. The preliminary results of the LME, prior to application of any scaling of acceptances, will be announced during the course of today, 12 November 2015.

The book-building process for the Institutional Offering has commenced as of today. The Offer Price and allocations will be determined at the conclusion of the book-building process, and the Offer Price is expected to be announced in a separate press release. BofA Merrill Lynch, HSBC and Mediobanca will act as Joint Global Coordinators and Joint Bookrunners for the Institutional Offering. AXIA, Barclays, BNP PARIBAS, Eurobank Equities and Nomura will also act as Joint Bookrunners for the Institutional Offering. COMMERZBANK, Euroxx Securities, Keefe, Bruyette & Woods and WOOD&Co will act as Co-Lead Managers for the Institutional Offering.

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