



We provide innovative
industrial solutions by
developing and transforming
natural resources into
value creating products

Investor presentation

London, 11-12 May, 2010

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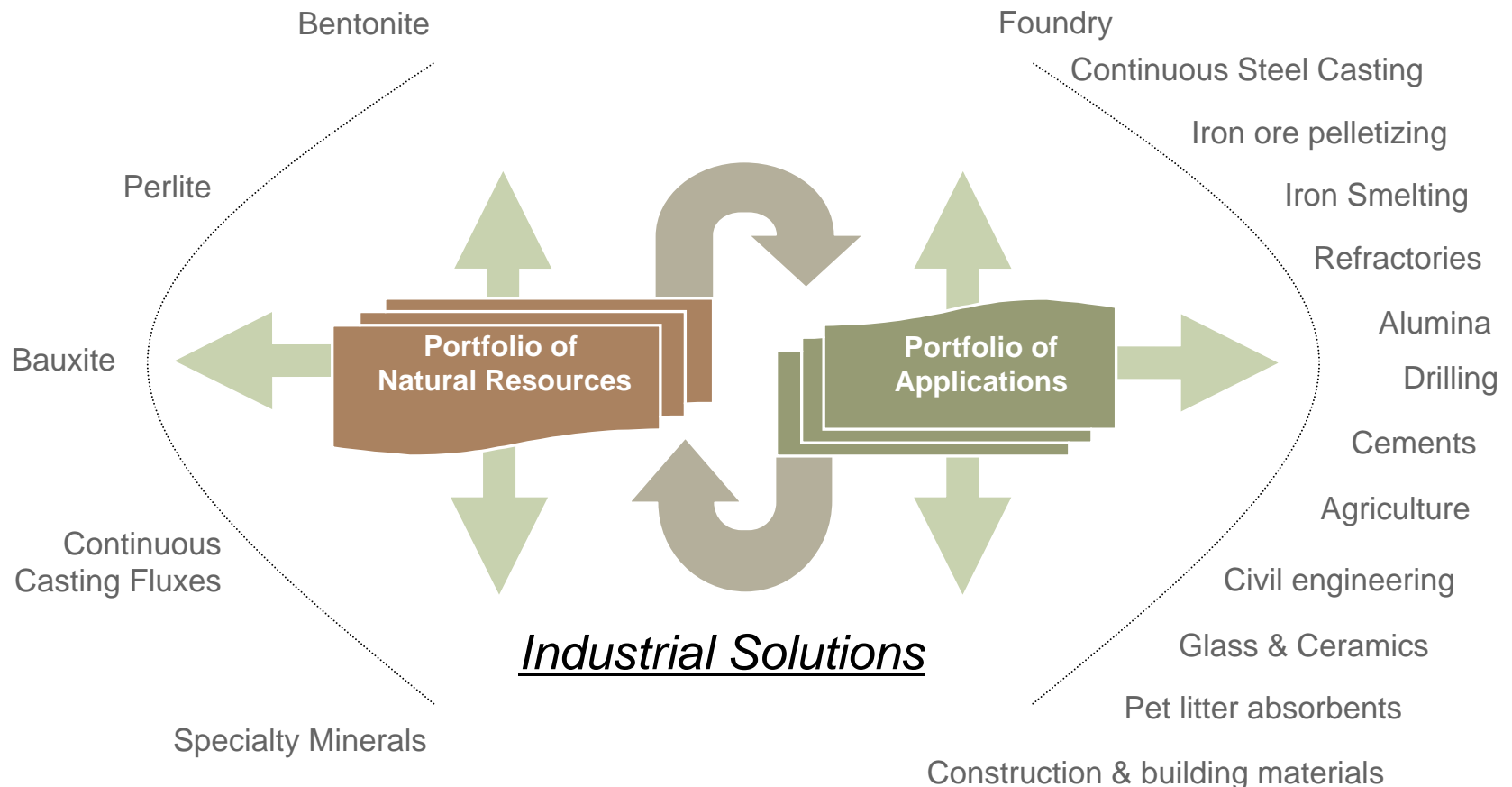
S&B Industrial Minerals

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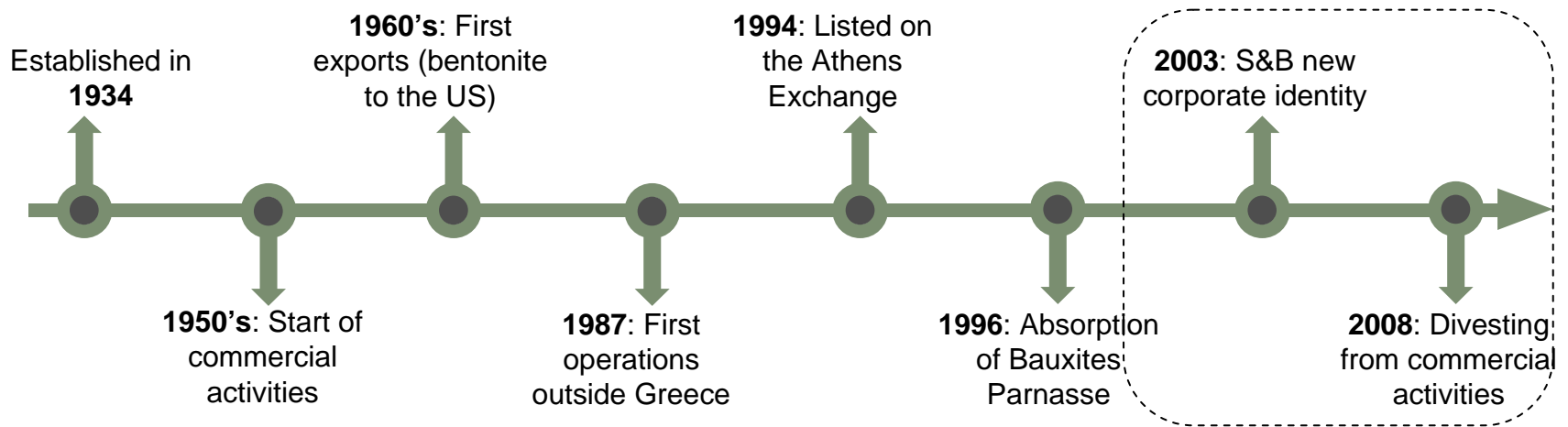
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Delivering industrial solutions by developing and transforming natural resources into value creating products



Corporate milestones – the transformation into a pure industrial solutions company



Significant acquisitions

1998	1999	2000	2004	2007	2007
Otavi	Mykobar	IKO	Stollberg	Hill & Griffith	Cebo Int'l

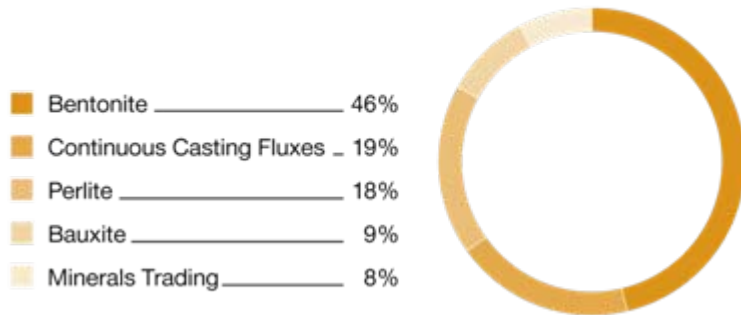
..from digger & shipper

.....to an industrial solutions provider

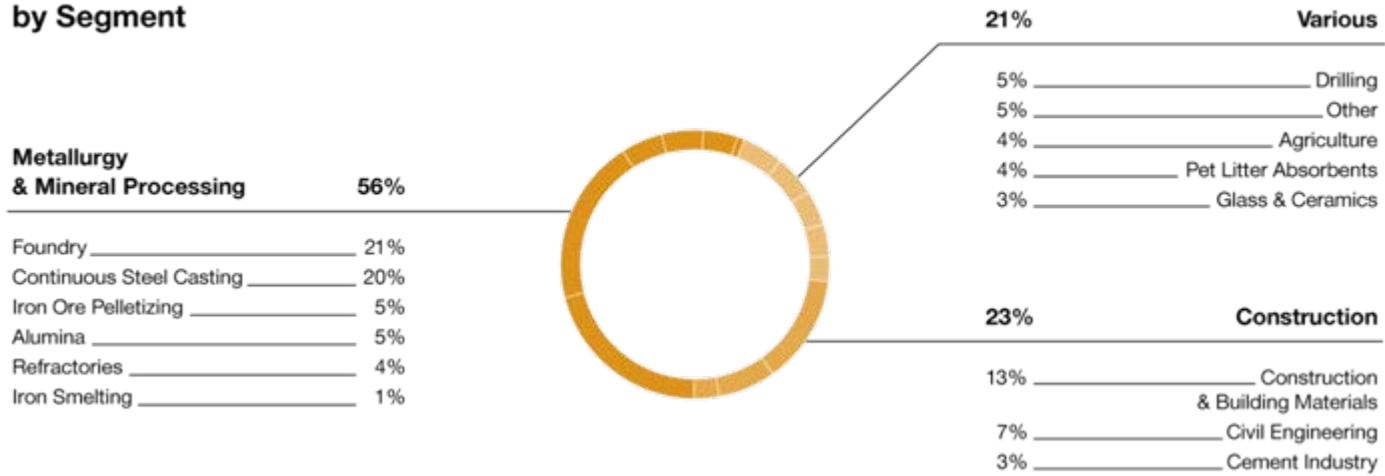


A diverse product and applications portfolio

2009 Industrial Minerals Sales by Division



2009 Industrial Minerals Sales by Segment

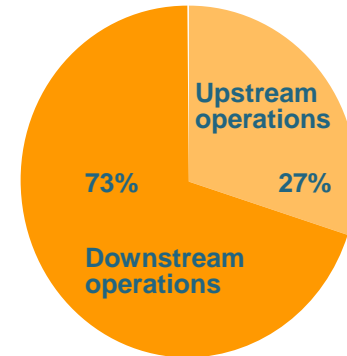


Broad geographic spread and a balanced revenue profile

2009 Industrial Minerals Sales

by Geographical Area

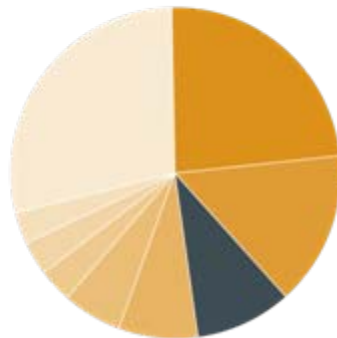
Europe	71%
North America	19%
Asia	6%
Middle East & Africa	2%
Other	2%



“Solution” vs “mine” skewed revenues

2009 Revenue Breakdown

Germany	23.4%
USA	14.9%
Greece	9.5%
France	7.8%
Netherlands	5.9%
Italy	3.4%
Canada	3.2%
UK	3.0%
Others	28.8%



Greek origin enterprise

Limited revenue exposure to the Greek market

Evolution of key metrics for Continuing Operations

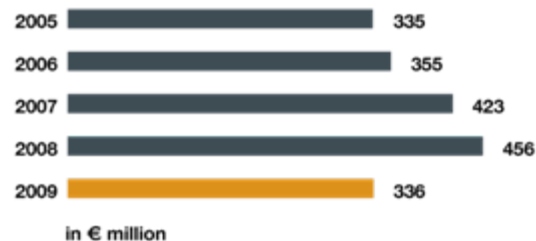
Comparable figures in € million	2009 *	2008	%	2007	%
Sales	335.8	456.4	-26	423.3	8
EBITDA	42.1	65.3	-35	67.0	-3
Operating profit	17.5	37.9	-54	39.8	-5
Profit before tax	10.5	19.8	-47	31.4	-37
Net profit	7.1	14.3	-50	22.4	-36
Net profit after tax & minorities	7.3	13.9	-48	22.5	-38
Basic EPS ¹	0.21	0.43	-51	0.70	-38
Cash EPS ¹	0.91	1.23	-26	1.49	-18
DPS ²	0.12	0.12	0	0.23	-48

¹ In line with IFRS requirements the weighted average number of shares for all years has been adjusted to account for the rights issue of September 2009. As a result, all per share indicators (except for the dividends per share), are equally adjusted for the said rights issue.

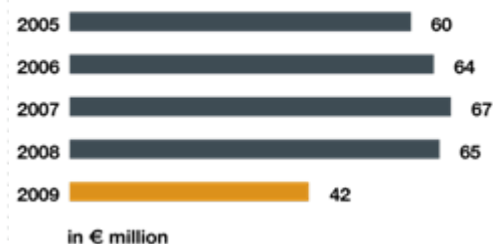
² Dividends per share as restated for the rights issue of September 2009

* Comparable figures in 2009 exclude the recognition of a €3.2 million non-cash asset impairment charge and a retroactive one-time special tax levy of €2.1 million in Greece

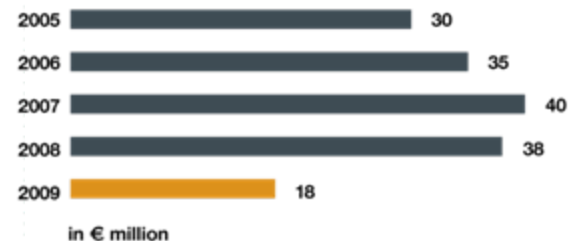
Sales



EBITDA



Operating Profit



Strategy, actions and future goals focused on long term economic value creation

Impact



Deep impact on the business from the global economic downturn

• Sales:	-26%
• Comparable net profit :	-50%
• Share price:	-39%
• Market cap:	-19%

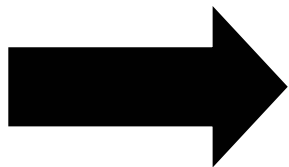
Reaction



- Swift and decisive reaction
- Shift of management objectives
- Shift of management incentives

• Comparable Net opex:	-14%
• Trade working capital:	-36%
• Net debt:	-40%
• Operating FCF:	+225%

Focus on value creation

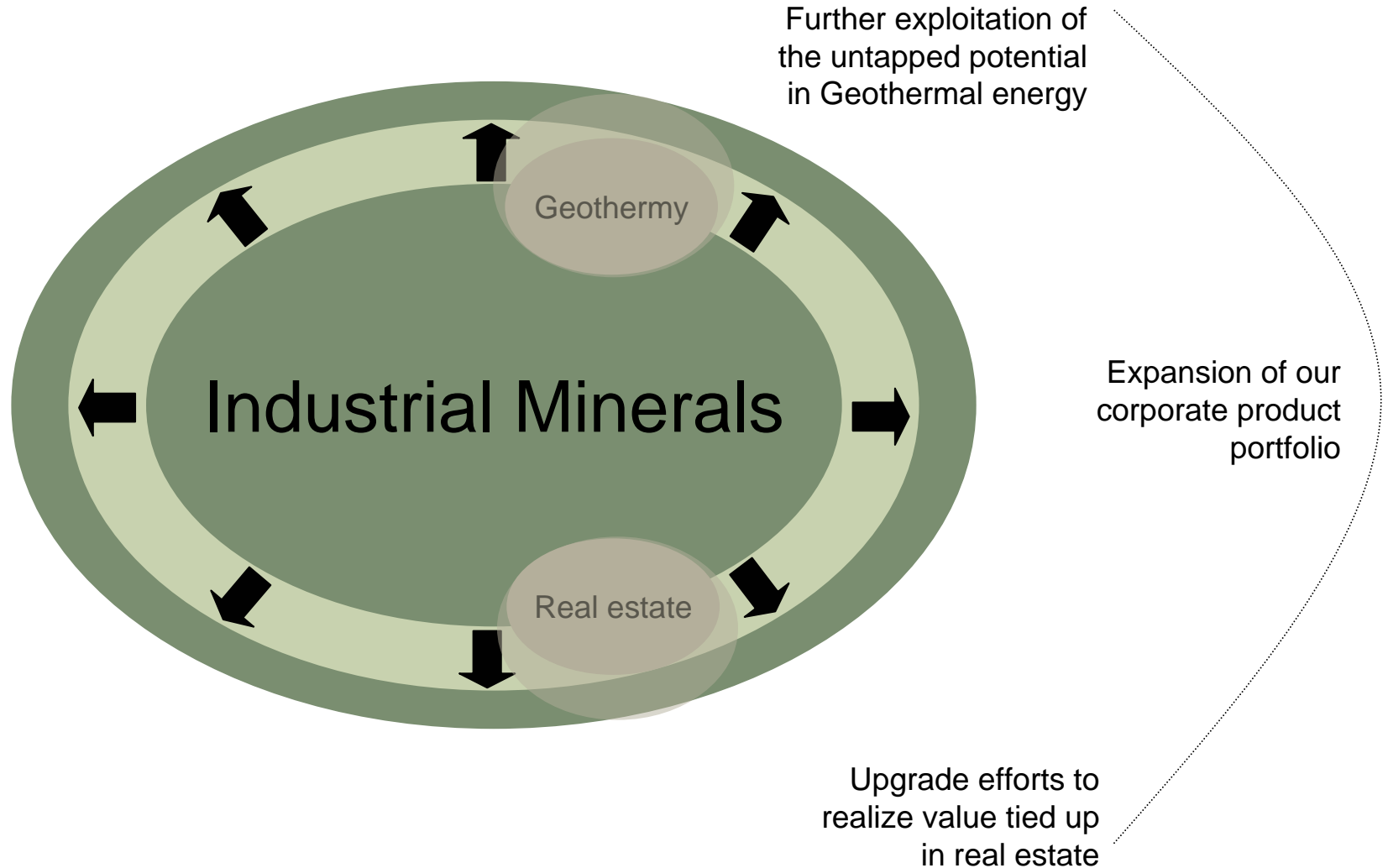


- Follow through on industrial minerals strategy
- Tap into unrealized opportunities
- Tight management of invested capital
- Further focus on economic value creation
- Management incentives aligned to shareholders' interests

Enablers

- Recent enhanced demand
- International exposure and limited domestic market dependence
- Recurring savings
- Solid infrastructure and enhanced flexibility
- Customer relationships
- Pricing stability

A "pure play" focus on natural resources



Strategic drivers for further growth and value creation from industrial minerals

New geographies

Selective geographic expansion for existing industrial solutions

New solutions

New product / application expansion

Diversification of the applications portfolio

New value chain creation under the “Market to mine” concept

Market to mine approach

M&A expertise and integration track record

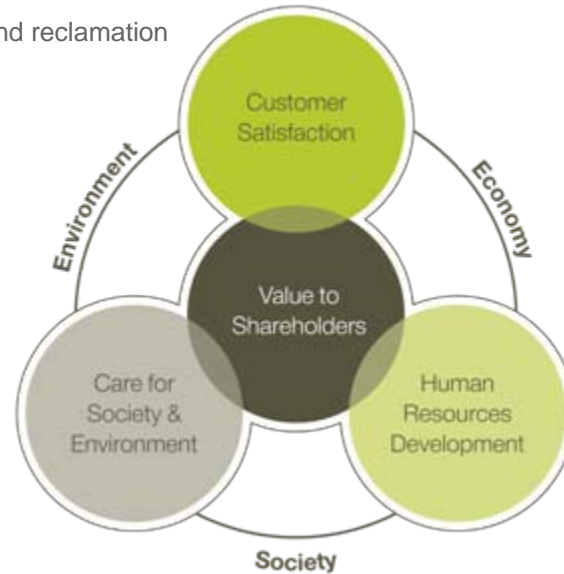
Strong market positions

Strong talent and industrial marketing skills

Pricing stability

Pursuit of Sustainable Development as a business strategy

- More than 25 years of systematic land reclamation
- ISO 9001 & 14001 certification



- Customer satisfaction surveys
- Research programs such as ExPerl
- Development of cultural infrastructure

- Awarded with the “Best Human Resources Initiative” by KPMG in 2004 and in 2007
- Start of OHSAS 18001 implementation
- Continuous individual & organizational development

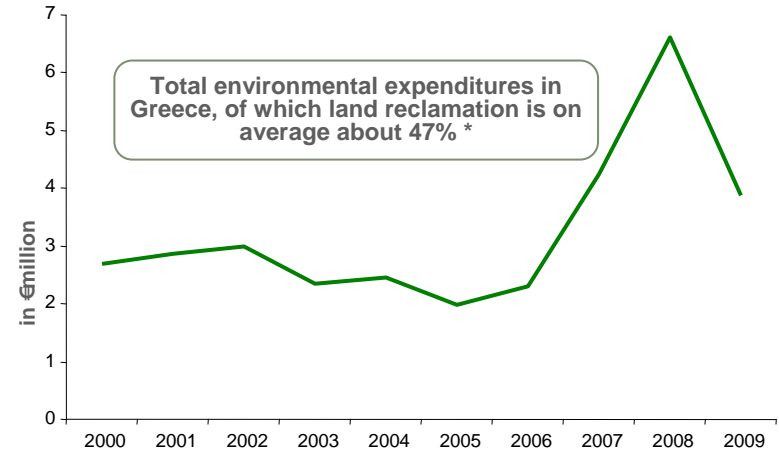
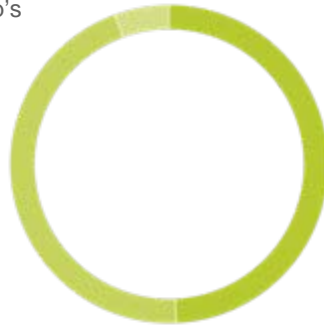
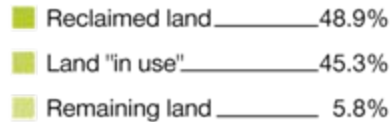


Making good progress against our goals

Land reclamation in Greece

(end 2009)

Greece accounts for 75% of the Group's "in use" mining area



(*) 2007- 2009 include €8.4m in aggregate, for the construction of a bentonite warehouse on Milos. The average of the land reclamation expense as a percent of total environmental expenditures is adjusted to exclude these amounts

• Dust emissions management

- › Closed warehouse for bulk dry bentonite on Milos

• Energy management

- › 10% reduction of energy consumed per ton of product by 2020.

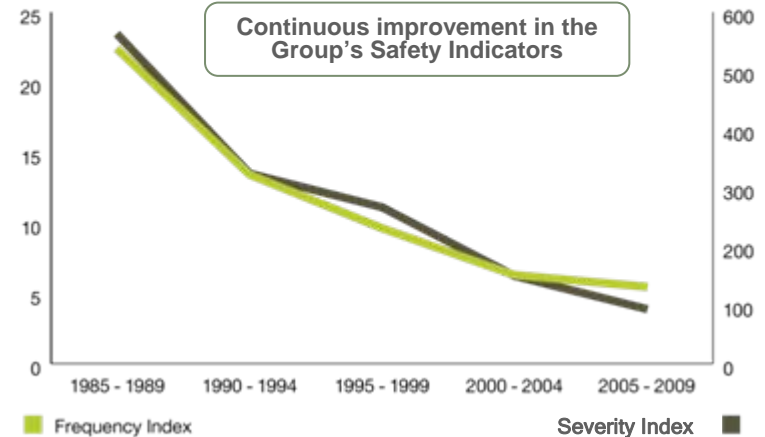
• Water management

- › Despite low water consumption due to the nature of activities, various water saving initiatives are in place

• Waste management

- › Mineral waste management is part of extraction and reclamation planning. Recycling methods applied to other non-mineral waste.

S&B Group Frequency & Severity Indices



Shareholder information

Market Data

Share Price €4.39
Market cap €182 million
Enterprise value * €304 million

Source: Reuters, Prices as of May 6, 2010

* Net debt of €122 million as at December 31, 2010

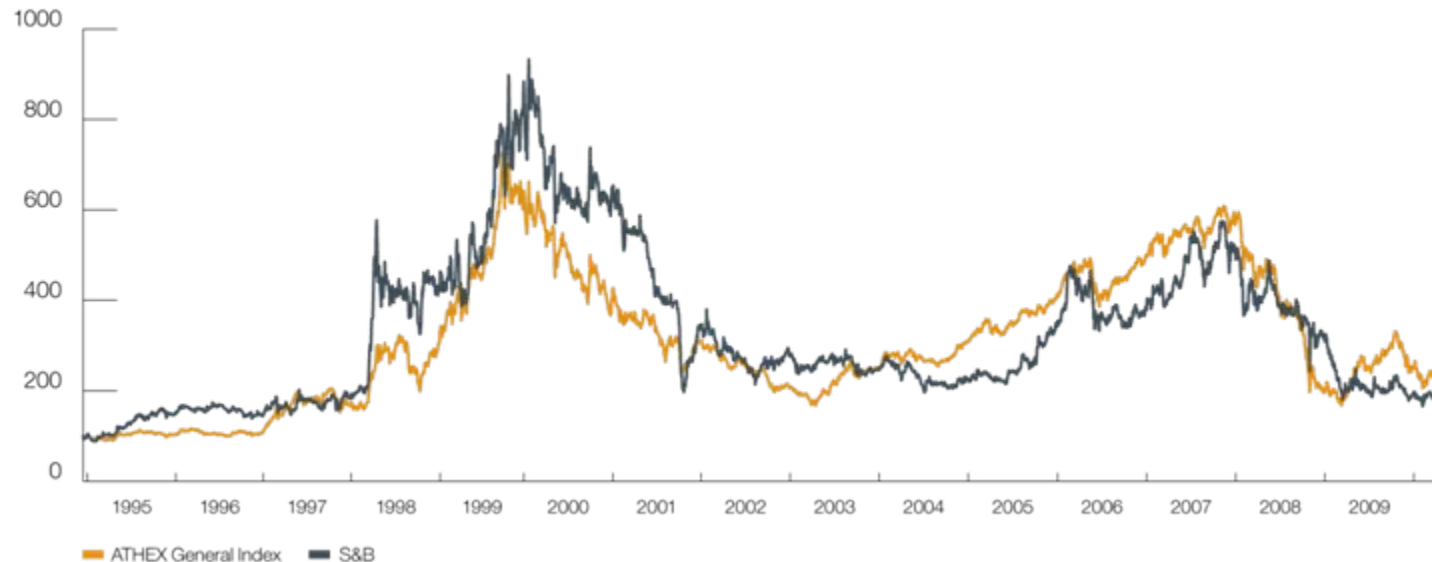
Shareholder Structure

As of May 6, 2010

Founding Family	59.8%
Domestic Institutions	8.4%
Foreign Holdings	22.1%
Domestic Retail	8.6%
Treasury Stock	1.1%



Share Price Evolution Since IPO



Appendix I - Product divisions

Bentonite



IBECO®

A plastic clay with strong colloidal properties that increases its volume several times when coming into contact with water.

41 mines
& plants

in 13
countries

1,000 product
formulations

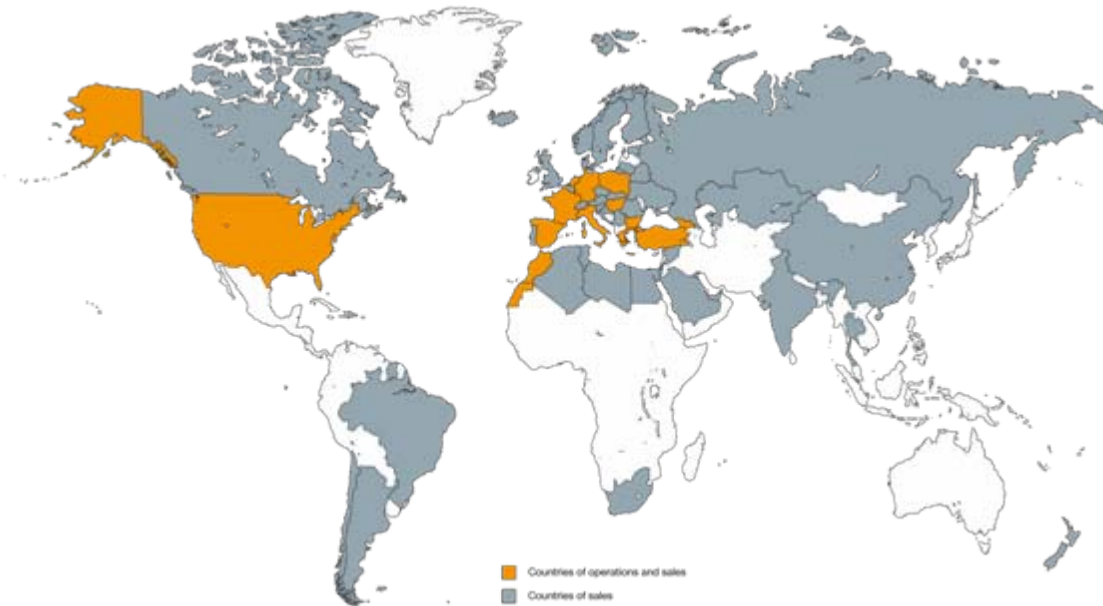
to 57
countries



Main Markets Served:

Foundry	binder for green sand foundry molds for metal casting
Construction projects	thixotropic additive for foundation engineering, diaphragm wall construction, grouting and tunneling, landfill sealants
Iron ore	binder for the production of iron ore pellets
Absorbents	pet litter
Paper Industry	additive in paper for retention improvement, adsorption and fixation of impurities in paper stock
Oil drilling	thixotropic additive for the production of drilling mud
Other special applications	additive in chemical industry, ceramics, waste water treatment

Products - Bentonite

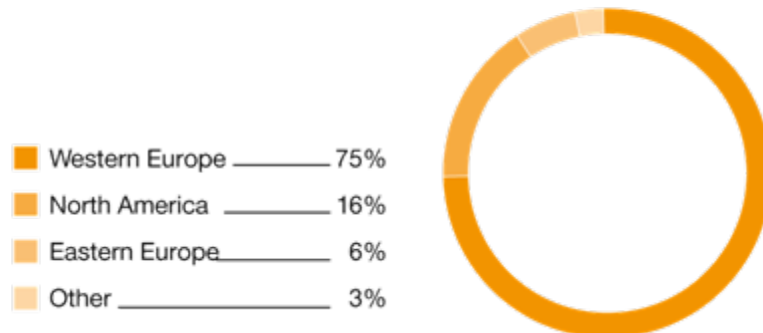


No 1 bentonite producer in Europe

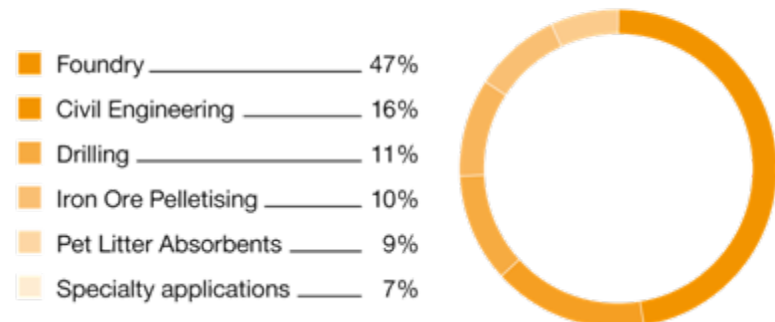
No 2 bentonite producer worldwide

No 1 bentonite exporter worldwide

2009 Bentonite Sales
by Geographical Area



2009 Bentonite Sales
by Segment



Perlite

Natural volcanic glassy material. Its volume increases 10-20 times and its bulk density decreases accordingly, leading to excellent thermal and acoustic insulation properties.

109 perlite-based products

to 35 countries

37 mines, plants & distribution centers

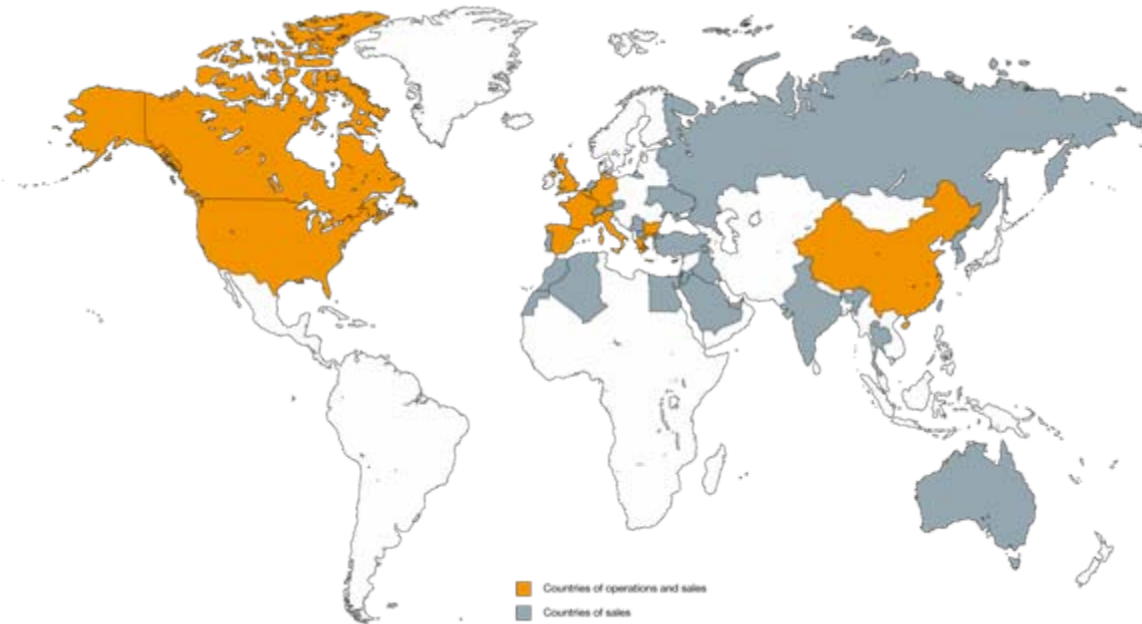
in 11 countries



Main Markets Served:

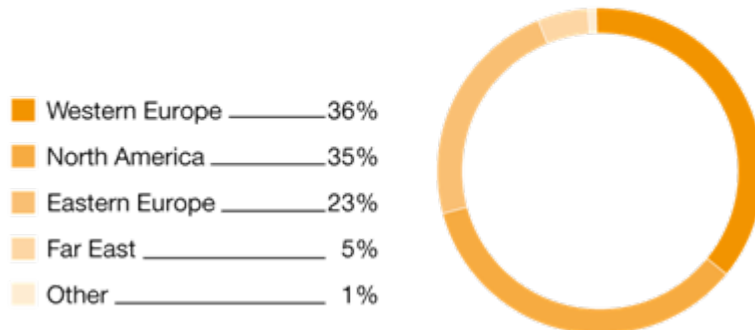
Formed building products	acoustical ceiling tiles, roofing tiles, boards and panels
Bulk building materials	plasters, mortars, lightweight aggregates
Horticulture	growing medium for greenhouse cultivation and soil mixes, substrates
Filtration	filter aids for the production of juices, beverages, edible oils, chemical, pharmaceutical and petroleum products
Industrial applications	cryogenic insulation, pipeline insulation, heat-resistant applications in foundries
Cryogenic industries	raw material for the pozzolanic cement, silica source

Products - Perlite

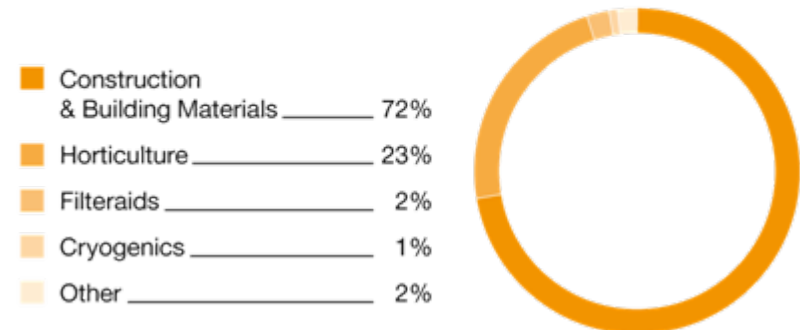


No 1
 supplier of raw graded
 perlite worldwide

**2009 Perlite Sales
 by Geographical Area**



**2009 Perlite Sales
 by Segment**



Bauxite

Ore rich in aluminum, constitutes the primary raw material for the production of alumina

7
bauxite applications

14
bauxite based products

in 20
countries



Main Markets Served:

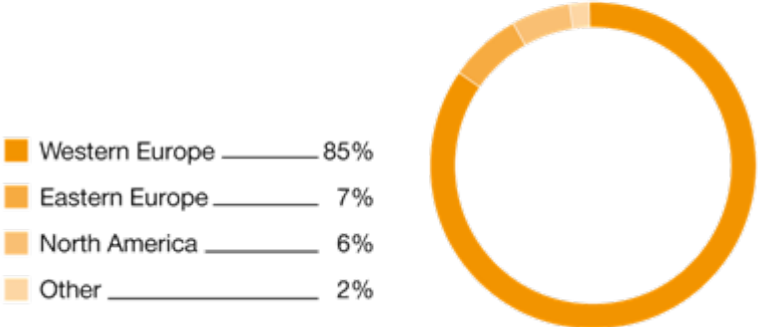
Alumina	production of alumina
Aluminous Cements	production of high-iron aluminous cements
Iron & Steel Making	fluxing additive in blasts furnace iron-making, accelerator of slag formation in Siemens-Martin steelmaking
Portland Cements	raw meal additive for chemical adjustment
Mineral Fibers	chemistry adjuster in mineral fiber production
Abrasives	production of brown-fused alumina

Products - Bauxite

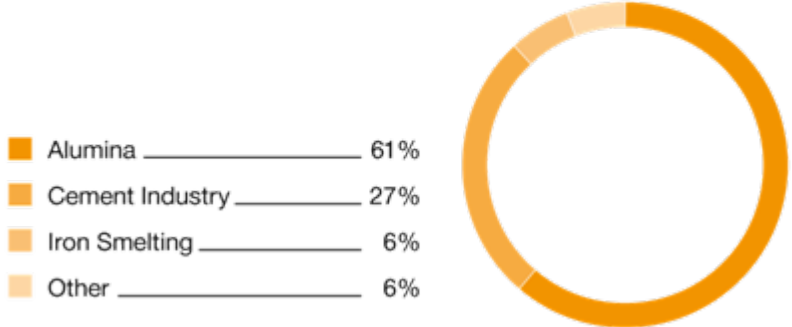


No 1
producer in the EU

2009 Bauxite Sales
by Geographical Area



2009 Bauxite Sales
by Segment



Continuous Casting Fluxes



STOLLBERG's main product category is Casting Fluxes, a range of specialized and high value-adding products utilized for the facilitation of the continuous casting process in steel making. STOLLBERG is a market leader in its field, selling to most of the steel producers in the world.

7 plants

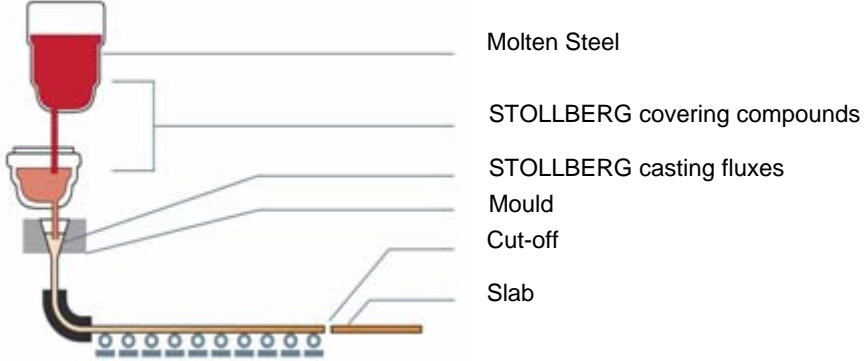
in 7 countries

1,000 customized solutions

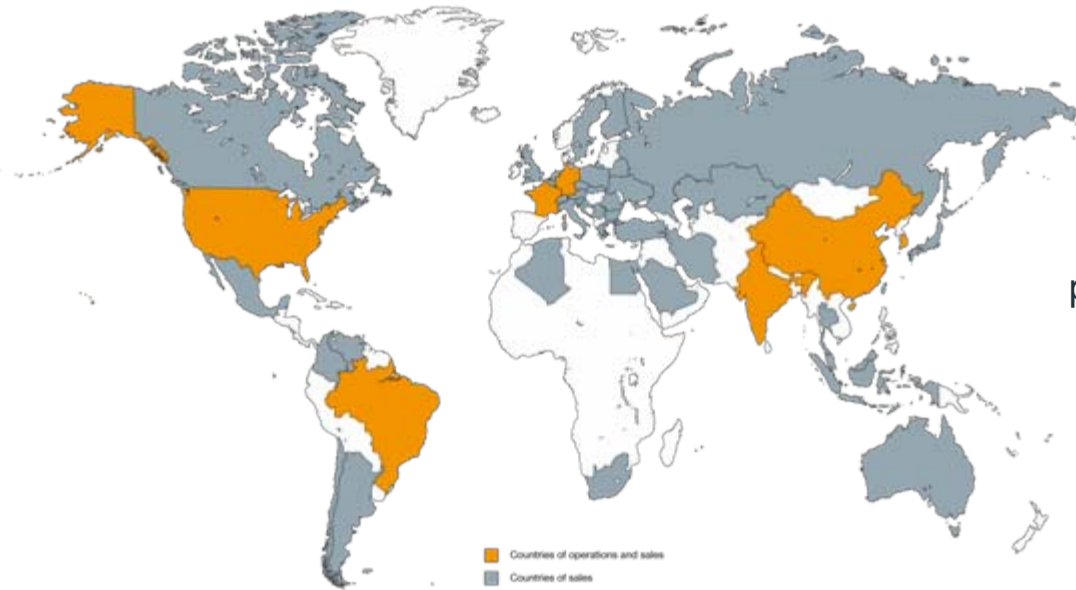
to 50 countries



The application of STOLLBERG products in steel making, using the process of continuous casting



Products – Continuous Casting Fluxes



No 1
producer of casting fluxes worldwide

**2009 Continuous Casting Fluxes Sales
by Geographical Area**

North America	25%
Western Europe	25%
Asia	24%
Eastern Europe	14%
South America	8%
Africa	3%
Other	1%



**2009 Continuous Casting Fluxes Sales
by Segment**

Continuous casting fluxes	81%
Covering compounds	17%
Metallurgical active slags	2%



Minerals Trading



OTAVI operates in the specialty minerals market. The main minerals that OTAVI trades are wollastonite, spodumene, brown-fused alumina, calcined bauxite, feldspar, thermo carbon, steel fibers.

9 production lines in Germany
5 distribution centers
in 4 countries
30 minerals based products
to 26 countries
1 wollastonite mine & plants in China



Main Markets Served:

Refractories	castables, ramming mixes, fired bricks, MgO-C bricks, taphole clays
Ceramics	tiles, sanitaryware bodies, frits & glazes
Glass	container glass, flaconage, tableware, fiberglass
Metallurgy	continuous casting powders, foundry coating & cores, steel inclusion modifier, welding powder

Products – Minerals Trading



One of the leading wollastonite suppliers in Europe

2009 Minerals Trading Sales by Geographical Area

■ Germany	54%
■ Italy	15%
■ France	14%
■ Poland	4%
■ Benelux	3%
■ Spain	2%
■ Other	8%



2009 Minerals Trading Sales by Segment

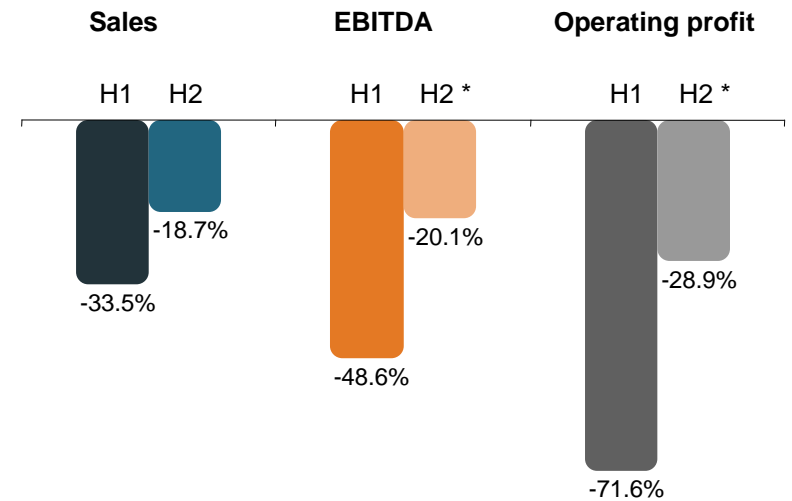
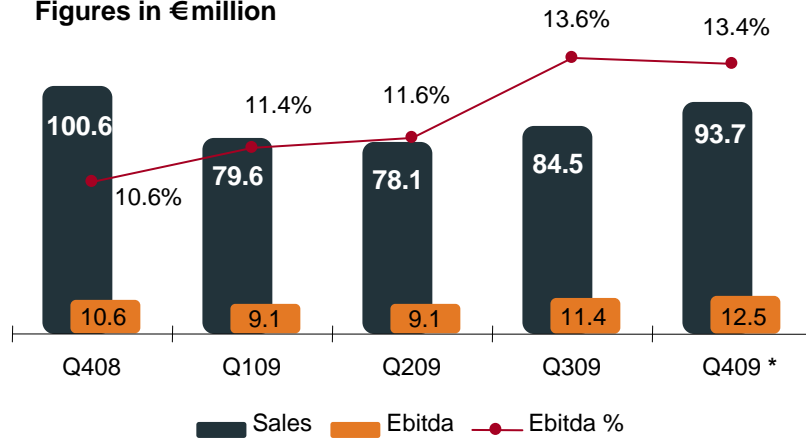
■ Refractories	50%
■ Glass	26%
■ Ceramics	17%
■ Metallurgy	6%
■ Other	1%



Appendix II – 2009 performance highlights

Progressive improvement & positive contribution to profitability from our undertaken actions

Figures in €million

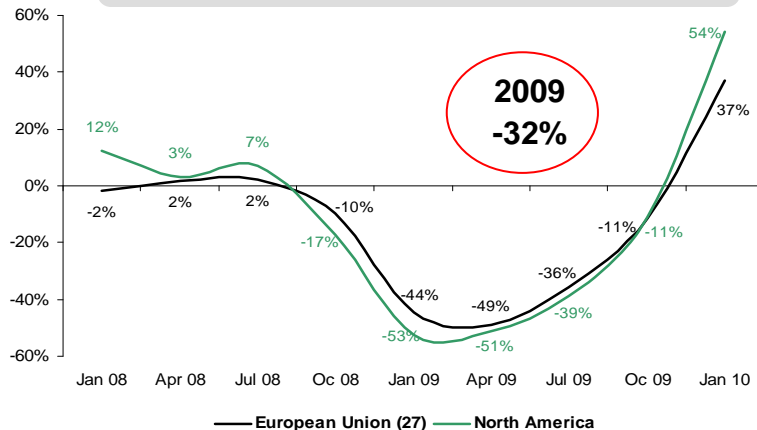


* Figures on a comparable basis: comparable figures in 2009 exclude the recognition of a €3.2 million non-cash asset impairment charge

Drivers of 2009 performance

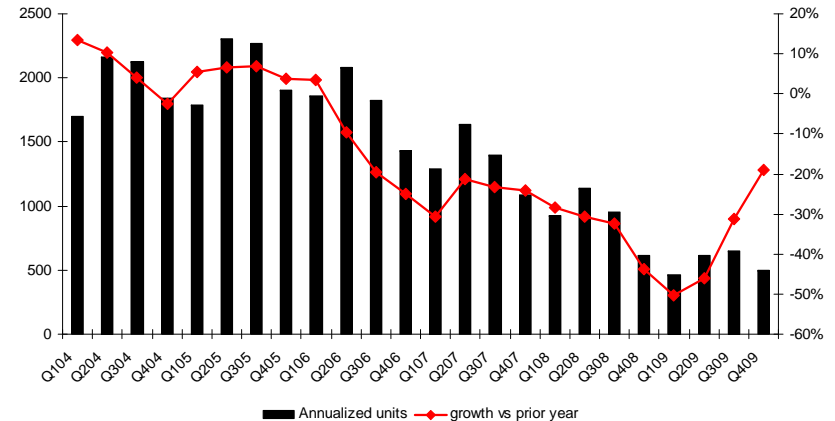
- Sharp downturn in global economy for H1, bottoming out during H2
- Increase in the unemployment rate in Euro area and US by approximately 2.5 and 3.5 percentage points respectively, during the year (ca. 10% at year end)
- Metallurgy and construction related end-use segments impacted in all geographies but modest indications of increased activity during the second half
- Lower input costs, achievements in cost and opex reductions and maintained pricing, mitigated the volume impact on earnings and contributed positively to margins
- One-time charges in Q4 related to asset impairment and social tax contribution for a total of €5.2 million

World Steel Production trends
growth vs prior period



Source: World Steel Association

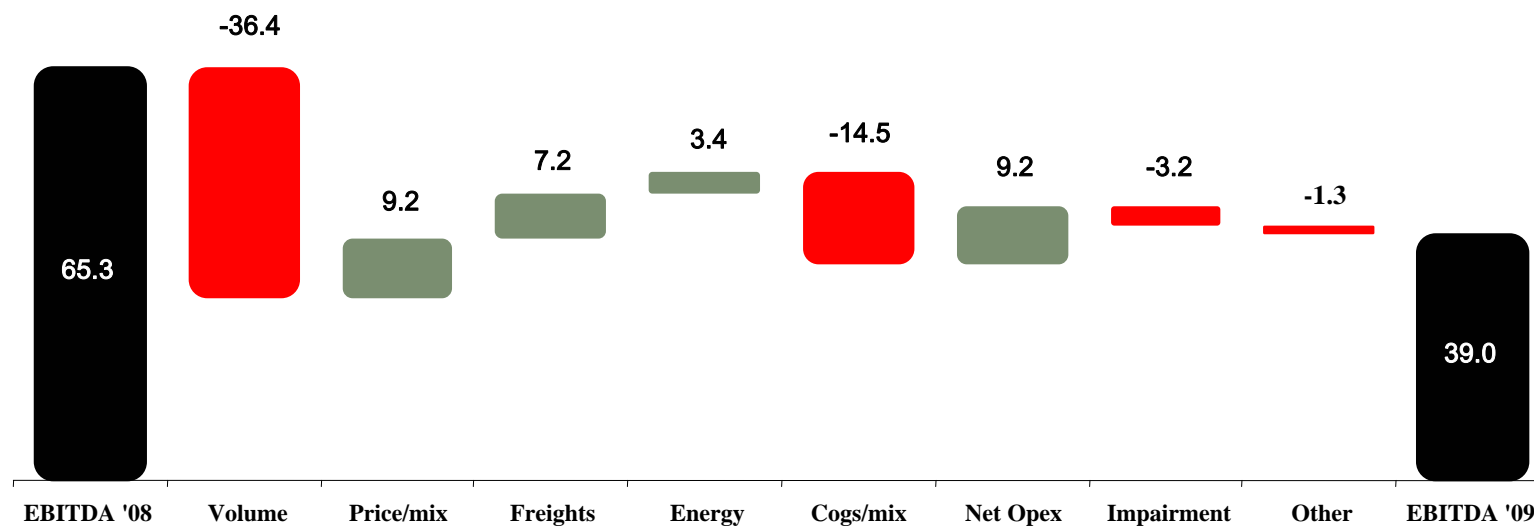
Annualized new housing starts -US



Source: US Census Bureau

Significant negative volume effect partly offset by management action and external costs

Figures in €million



Macro factors

- Ocean freights -58%
- Oil prices -36%
- FX -5%

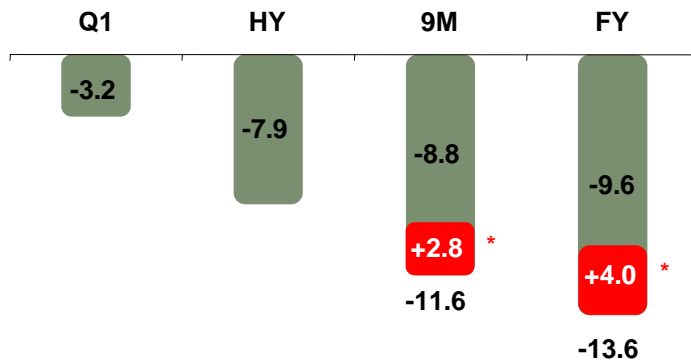
2009 - Divisional financial highlights

€ 000s Division Information	Sales			EBITDA		
	2009	2008	%	2009	2008	%
Bentonite	153,723	207,135	-25.8	32,810	46,732	-29.8
Perlite	61,138	74,450	-17.9	10,035	8,996	11.5
Bauxite	30,259	46,690	-35.2	8,301	12,585	-34.0
Continuous Casting Fluxes	64,951	87,404	-27.4	9,704	16,091	-39.7
Minerals Trading	25,692	39,530	-35.0	1,287 *	4,774	-73.0
Corporate	72	1,185	-93.9	(20,010)	(23,888)	n.a.
Total	335,835	456,393	-26.4	42,127 *	65,290	-35.5

* Figures on a comparable basis: comparable figures in 2009 exclude the recognition of a €3.2 million non-cash asset impairment charge

Continued improvement of the cost base

Comparable net OPEX reduction and savings achieved in COGS vs. prior year (€m)



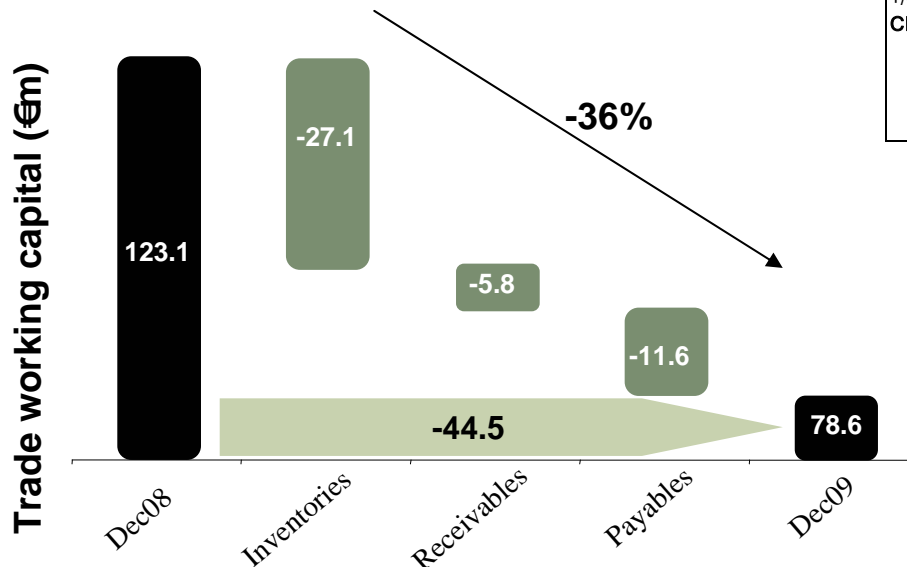
* one-off items predominantly related to severance costs

RESPONSE TO THE DOWNTURN

- From discretionary costs reduction to structural cost changes
- Closure of 3 facilities in Europe and the US in 2009 and 1 additional facility closure expected in 2010
- Headcount reduction of 174 or 8% in the year
- Additional headcount reduction of 20 in Q1 2010
- Annualized expected savings on a recurring basis ca. €10 million

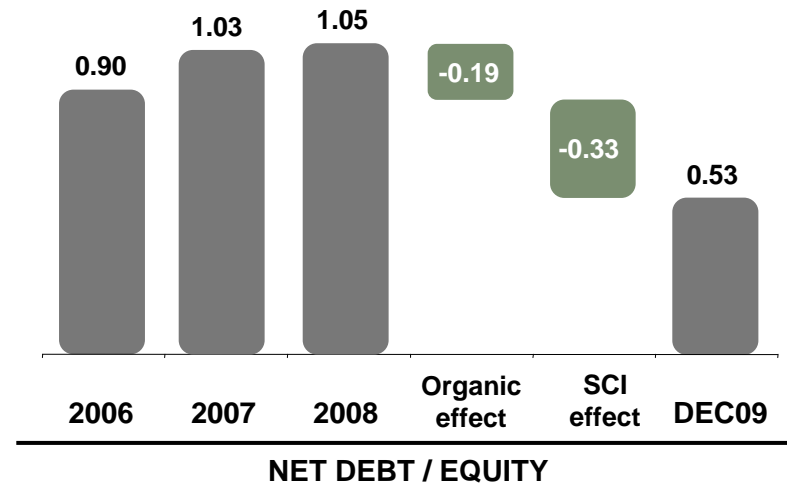
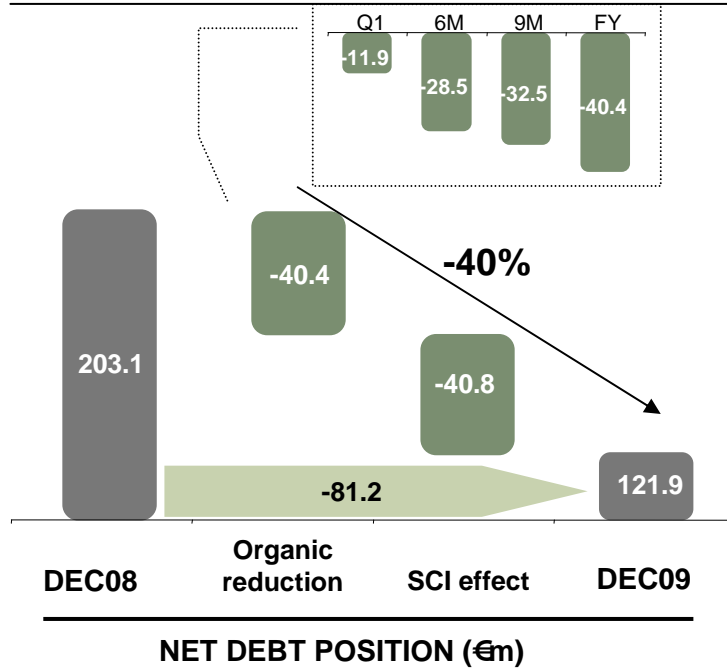
Execution on our plans has led to significant free cash flow improvements

- Stable capex including a €7.4 million land transaction
- Efficient working capital management resulting in a €44.5 million reduction in trade working capital
- €41.3 million improvement in pre-tax OCF compared to 2008



	Full Year 2009	Full Year 2008	% change
Cash flow			
Ebitda	38,958	65,291	
-Various operating non-cash adjustments	2,419	(810)	
-Net Capex	(30,285)	(30,243)	
-(incr)/+decr in Working Capital	48,507	(15,909)	
Pre-tax OCF	59,599	18,329	225%
+ dividends received	401	411	
- net interest and related expenses	(9,320)	(12,822)	
- acquisitions	(1,196)	(1,637)	
- income taxes paid	(2,745)	(12,310)	
- dividends paid	(4,535)	(9,827)	
+/- capital transactions	40,775	5,037	
+/- other non-cash items	(1,698)	(244)	
Change in Net Debt (Net CF)	81,281	(13,063)	722%
<i>pre-tax OCF/sales %</i>	17.7%	4.0%	
<i>capex/sales %</i>	9.0%	6.6%	
<i>wc/sales %</i>	20.7%	26.1%	

Combined shareholder support and management action has enhanced financial flexibility



- Refinanced €50 million of maturing debt obligations
- Optimized debt maturity profile
- Maintained debt capacity

- Successfully completed a €41 million rights issue
- Improved debt gearing levels
- Net debt/ EBITDA at 3.1x, same as in 2008

...leaving us well placed for the upturn

Appendix III – Latest financials

P&L 2009 – Continuing Operations

Figures in €000s

	<u>The Group</u>	
	<u>1/1 - 31/12/2009</u>	<u>1/1 - 31/12/2008</u>
	<u>Continuing operations</u>	<u>Continuing operations</u>
Sales	335,835	456,393
Cost of sales	(262,025)	(353,001)
Gross Profit	73,810	103,392
Net operating expenses	(59,445)	(65,514)
Operating profit	14,365	37,878
Net Finance costs	(8,029)	(19,365)
Gain / (loss) from the disposal of associates and subsidiaries	708	(253)
Share of (loss)/profit of associates	281	1,586
Profit before tax	7,325	19,846
Income tax expense	(5,425)	(5,588)
Net profit	1,900	14,258
Net profit attributable to:		
Owners of the Company	2,085	13,988
Minority interests	(185)	270
	1,900	14,258
Earnings per share		
Basic	0.0599	0.4313
Diluted	0.0593	0.4289
Weighted average number of shares		
Basic	34,834,541	32,432,895
Diluted	35,170,658	32,609,741

P&L Q4 2009 – Continuing Operations

Figures in €000s

	The Group	
	<u>1/10-31/12/2009</u>	<u>1/10-31/12/2008</u>
	<u>Continuing operations</u>	<u>Continuing operations</u>
Sales	93,723	100,587
Cost of sales	(72,965)	(80,632)
Gross Profit	20,758	19,955
Net operating expenses	(17,657)	(16,509)
Operating profit	3,101	3,446
Net Finance costs	(1,634)	(7,383)
Gain / (loss) from the disposal of associates and subsidiaries	-	-
Share of (loss)/profit of associates	264	789
Profit before tax	1,731	(3,148)
Income tax expense	(3,989)	1,419
Net profit	(2,258)	(1,729)
Net profit attributable to:		
Owners of the Company	(1,626)	(1,801)
Minority interests	(632)	72
	(2,258)	(1,729)
Earnings per share		
Basic	(0.0395)	(0.0557)
Diluted	(0.0391)	(0.0554)
Weighted average number of shares		
Basic	41,152,706	32,316,025
Diluted	41,586,645	32,508,853

Balance Sheet – 31 December 2009

Figures in €000s

	The Group	
	December 31, 2009	December 31, 2008
<u>ASSETS</u>		
Non-current assets		
Property, plant and equipment	195,345	185,979
Intangible assets	104,705	107,607
Other non-current assets	35,873	36,694
	335,923	330,280
Current assets		
Inventories	65,093	92,159
Trade and other receivables	60,267	75,032
Cash and cash equivalents	49,573	13,434
	174,933	180,625
Total Assets	510,856	510,905
<u>EQUITY AND LIABILITIES</u>		
Equity attributable to owners of the Company	229,932	192,445
Minority interests	1,095	1,334
Total equity	231,027	193,779
Non-current liabilities		
Interest-bearing loans and borrowings	154,788	119,735
Other non-current liabilities	52,359	52,313
	207,147	172,048
Current liabilities		
Short-term borrowings	16,705	96,848
Other current liabilities	55,977	48,230
	72,682	145,078
Total equity and liabilities	510,856	510,905



S&B Industrial Minerals S.A.

Further information on S&B may be
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