

# TITAN CEMENT COMPANY S.A.

## SUMMARY FINANCIAL STATEMENTS AS OF 30.9.04 BALANCE SHEET (in thousand euro)

|   | 30.9.04        | 30.9.03        |                                     | 30.9.04        | 30.9.03        |
|---|----------------|----------------|-------------------------------------|----------------|----------------|
| <b>ASSETS</b>                                   |                |                | <b>LIABILITIES AND NET WORTH</b>    |                |                |
| Fixed Assets : At cost                          | 440.940        | 405.249        | Share Capital                       | 167.866        | 100.599        |
| Less: Accumulated depreciation                  | 272.346        | 234.667        | Capital reserves and other reserves | 322.294        | 318.364        |
| Balance   | 168.594        | 170.582        | Earnings after taxes                | 77.015         | 82.812         |
| Intangible Assets and Capitalized expenses      | 8              | 79             | Taxes paid relating to prior years  | -              | -2.197         |
| Equity participations and long-term receivables | 458.585        | 419.805        | Net Equity                          | 567.175        | 499.578        |
| Inventories                                     | 58.536         | 50.967         | Provisions                          | 67.703         | 70.664         |
| Trade receivables                               | 103.287        | 108.287        | Long-term liabilities               | 91.583         | 106.801        |
| Other receivables                               | 91.830         | 63.572         | Short-term liabilities/due to banks | 89.078         | 60.614         |
| Securities                                      | 1.141          | 1.105          | Other Short-term liabilities        | 61.289         | 75.126         |
| Liquid Assets                                   | 112            | 337            | Dividends payable                   | 425            | 1.435          |
| Transitory Accounts                             | 611            | 386            | Transitory Accounts                 | 5.451          | 902            |
| <b>T O T A L</b>                                | <b>882.704</b> | <b>815.120</b> | <b>T O T A L</b>                    | <b>882.704</b> | <b>815.120</b> |
| Memo Accounts                                   | 366.002        | 378.507        | Memo Accounts                       | 366.002        | 378.507        |

### STATEMENT OF INCOME

|   | 30.9.04        | 30.9.03        |
|---|----------------|----------------|
| Turnover (net sales)                          | 330.403        | 320.033        |
| Cost of sales                                 | -193.704       | -186.852       |
| Depreciation                                  | -29.969        | -15.196        |
| Other operating income                        | 3.994          | 3.470          |
| <b>Gross operating income</b>                 | <b>110.724</b> | <b>121.455</b> |
| Administrative expenses                       | -22.651        | -18.841        |
| Sales and Distribution expenses               | -2.627         | -2.527         |
| Interest expenses and other revenues/expenses | -4.237         | -3.660         |
| Income from equity participations             | 13.772         | 15.259         |
| <b>Net operating income</b>                   | <b>94.981</b>  | <b>111.686</b> |
| Extraordinary revenues-gains                  | 9.808          | 8.986          |
| Extraordinary expenses-losses                 | -866           | -430           |
| <b>EARNINGS before taxes</b>                  | <b>103.923</b> | <b>120.242</b> |
| Provisions for taxes                          | -26.908        | -37.430        |
| <b>EARNINGS after taxes</b>                   | <b>77.015</b>  | <b>82.812</b>  |

### NOTES :

- There has been no change in the accounting policies as applied in the Financial Statements as of 31.12.2003
- Claims and liabilities in foreign currency have been converted to Euros at the ECB reference rate of September 30th. The account "Other Provisions" as of 30.9.04 includes positive exchange rate differences of €31,3 million (corresponding amount for the 2003 period was €35,4 million) resulting from the revaluation of the long term loan, according to Presidential Decree 186/92 article 28 paragraph 7
- The provision for staff-leaving indemnities has been computed in accordance with the provisions of article 31 para 1 of law 2238/1994 resulting in a charge of €6 million for the period 1.1-30.9.04. According to study performed by an actuarial company, on behalf of Titan, the obligation for staff-leaving indemnities, for all personnel currently employed is €10 million higher than provisions.
- The equity participations in subsidiaries and affiliated companies are stated at cost. Had the valuations been made according to the article 43 of law 2190/1920, investments would have been reduced by approximately €79 million.
- Capital expenditures for the period 1.1.04 through 30.9.04 amounted to €24,4 million. The corresponding amount for the 2003 period was €31,2 million.
- There are no pledges on the Company's assets.
- There are no litigations which might have an important impact on the financial status of the company
- Total number of employees on 30.9.04 : 1.154 persons.
- The last revaluation of land and buildings, was made at 22.12.2000 according to Law 2065/1992
- The Share Capital of the Company was increased by €67.146.259,20 through the capitalization of reserves under the provisions of article 20 of Law 1892/1990. Information about the last paid up capital increase which took place on December 18th 2003 are recorded in the Financial Statements as of 31.12.03.
- A number of items in the Balance Sheet for the third quarter of 2003 have been restated for comparability purposes
- The Company has been audited by the tax authorities for the years until 2001.
- Sales analysed by category of products and services (using Greek Statistical Service Codes) is as follows : Cement € 303.326 thousand, Aggregate materials €10.856 thousand, Porcelain products €6.460 thousand, Other products and services €9.761 thousand.

Athens 22 November 2004

Chairman of the Board of Directors  
ANDREAS L. CANELLOPOULOS

Managing Director  
DIMITRIOS TH. PAPALEXOPOULOS

Chief Accountant  
EMMANUEL MAVRODIMITRAKIS